

## Appendix 2

**CANADA BORDER SERVICES AGENCY**

**COMPLAINT  
OF  
CERTAINTEED GYPSUM CANADA INC.**

**Regarding the Dumping of Certain Gypsum Board from the United States of America  
Imported into Canada for Use or Consumption West of the Manitoba-Ontario Border**

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**NON-CONFIDENTIAL DECLARATION OF MATTHEW WALKER**

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1. I, the undersigned MATTHEW WALKER, of the City of Mississauga, in the Province of Ontario, do solemnly declare as follows:

**I. INTRODUCTION**

2. I am the Chief Executive Officer (“CEO”) of CertainTeed Gypsum Canada Inc. (“CTG Canada”), with full responsibility for the entirety of CTG Canada’s commercial and manufacturing operations. I have worked in the gypsum board manufacturing business for 15 years in a number of international roles relating to strategy, M&A, business development, sales and marketing and in national and international regional Managing Director roles. I have been in my position with CTG Canada since September 2014. As such, I have personal knowledge of the matters herein declared.

3. CTG Canada, as it was known then as WestRoc Industries Limited, opened its first manufacturing plant in 1929 in Winnipeg. This was one of the world’s first gypsum board plants. CTG Canada has been the leading gypsum board producer in Canada since the 1950s.

CTG Canada is currently the largest producer of gypsum board in Canada, with six board manufacturing plants from “the Rock to the Rockies”, supplying the drywall market from coast to coast, and is proudly committed and dedicated to serving the Canadian market. Our “Proudly Canadian, Coast-to-Coast” heritage is demonstrated in the logo, and the Maple Leaf branding we place on our products.



4. We are the only company with existing capability to produce gypsum board in Western Canada (*i.e.*, British Columbia, Alberta, Saskatchewan, Manitoba, the Yukon and Northwest Territories), with three plants located in Vancouver, Calgary and Winnipeg. These plants are currently only capable of producing paper-faced gypsum board to a 48-inch width and not to a width of 54 inches.
5. Our western Canadian 48-inch operations have started to recover after years of negative effects of U.S. producers of gypsum board using the Canadian market as a “dumping ground” to offload their excess capacity. While the depressed market conditions caused by these imports led Georgia-Pacific (“GP”) to mothball its production facilities in Surrey, British Columbia, and Edmonton, Alberta, CTG remained committed to serving the Western Canadian market for 48-inch board from local production.
6. In April 2016, we filed an antidumping complaint to address these unfairly traded imports into Western Canada. During the Canadian International Trade Tribunal (the “Tribunal”) hearing

in that case, I heard our U.S. competitors essentially admit that they had been dumping the 48-inch subject goods into the Western Canadian market, and that they view their businesses on a North American basis, such that their performance in the Canadian market was of secondary concern to them as long as they were profitable on a North American basis. As discussed in more detail below, I believe that the same dynamic of Canada being the “dumping ground” for excess U.S. capacity has existed in the 54-inch gypsum market and that the situation has become even worse since the Tribunal’s finding on 48-inch gypsum board.

7. We have not produced any 54-inch gypsum board in Western Canada and do not currently have the capability to do so. Production of 54-inch board requires new equipment and manufacturing capability, which none of our Western Canadian plants currently possess, and which requires a very significant capital investment [

]. Over the past year, CTG Canada has been developing design and engineering plans, and evaluating an investment plan that would give us the ability to produce 54-inch gypsum board in Western Canada and to [

].

8. CTG Canada is committed to proceeding with this investment if an adequate return can be achieved, but unfortunately, unfairly traded imports from the United States have depressed the economics of the 54-inch market in Western Canada (as was the case with the 48-inch market).

Indeed, increasingly aggressive U.S. import pricing [ ] since the imposition of antidumping measures on 48-inch board has seriously diminished the economic viability of our planned 54-inch production in Western Canada. The evaluation of the project has been completed and our parent company will not allow the project to proceed unless the

pricing and profitability of the 54-inch board market improves to achieve an acceptable level of economic return for this very material investment.

**II. PRODUCTION OF 54-INCH VERSUS 48-INCH BOARD**

9. A production line that has been established to produce 48-inch board cannot be simply altered or expanded to produce 54-inch board. The production of 54-inch board must be addressed in the initial design and construction of the plant because the wider board requirement affects nearly every production process.
10. Width impacts the production process fundamentally as opposed to length. Producing different lengths of products can be achieved simply by changing the knife settings and then adjusting the bundler and stacker to accommodate products normally ranging from 6 feet up to a maximum of 16 feet in length.
11. By contrast, increasing the width by a few inches requires the installation of new equipment. Two of the most capital-intensive pieces of equipment in drywall manufacturing are the board dryer and the stucco mill. In order to add the capability to produce 54-inch wide product, [

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12. [

] the plant would have to [

] resulting in an [  
].

13. In order to include the new 54-inch product family in the local customer offering and maintain customer service levels, [  
]. [

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14. Currently, it is [ ] at our Western plants. We at minimum need to [ ] in order to make our Western Canadian plants theoretically capable of producing 54-inch board. That said, without investments [

].

**III. 54-INCH MARKET DYNAMICS**

15. Gypsum board is used as a building material for various applications, including: the surface layer of interior walls and ceilings; a base for ceramic, plastic, and metal tile; elevator and other shaft enclosures; area separation fire walls between occupancies; and the fire-resistant layer over structural elements.

16. Standard size gypsum boards may be produced to widths of 48 or 54-inches and lengths of 8, 10, 12 or 14 feet. 54-inch board is primarily used for the construction of residential buildings with 9-foot ceilings by horizontally stacking two 54-inch boards, totalling 108 inches or 9 feet. Standard 48-inch width boards are undesirable for 9-foot ceiling construction because such construction requires three boards – two 48-inch boards plus a 12-inch rip from the third board if installed horizontally. Not only is this undesirable as it creates an additional joint, but because of the cutting required for the 12-inch rip, at least one edge does not have a mud taper, which makes it even harder to get a smooth joint. 54-inch board for 9-foot ceiling constructions also translates into significantly lower labour and materials cost compared to using 48-inch as it eliminates additional work and materials related to cutting and joining additional 12-inch rip. Vertically installing a 9-foot length 48-inch width board is also undesirable and less efficient for 9-foot ceiling construction as it requires extra jointing per msf of board installed, which creates additional joint lines with higher risk of shadow lines and poor aesthetics. As such, 9-foot length 48-inch width board is not standard and is not commonly available product. Based on all of these factors, 54-inch board is considered to be unique and distinguishable from 48-inch board both in product characteristics and usage. Put another way, for the same reasons that 48-inch gypsum board only was found to be “like goods” to imported 48-inch gypsum board in the case we filed in 2016, only the 54-inch gypsum board that we are seeking to produce in Western Canada should be viewed as like goods to imported 54-inch product.

17. In Western Canada, we only sell two 54-inch products covered by this investigation: 1/2-inch thick board known as the “standard” 54-inch board and 5/8-inch thick board known as Type X or fire rated board. To my knowledge, these are the only 54-inch board within the product definition of this case that our competitors sell in Western Canada as well. Both products are

made with a tapered edge only. Although our sister plants are capable of producing 54-inch products with different edges, our customers do not request any edges other than tapered edges for their 54-inch board. In addition, [

]. We are unaware of any other types of 54-inch board in the Western Canadian market.

18. Simply put, based on our experience, there are only two products of 54-inch board in the Western Canadian market: (1) 1/2-inch-thick standard 54-inch board and (2) 5/8-inch-thick Type X 54-inch board. Based on our 2017 sales data, about [ ] percent of the 54-inch board that we sell in Western Canada is 1/2-inch standard board, and about [ ] percent is 5/8 Type X.

19. Gypsum board prices are largely determined based on customer contracts that are negotiated on an annual basis. These contracts typically provide for rebates which, when deducted, result in the “Net, Net, Net” (*i.e.*, “Triple Net”) price, which is the bottom-line price to the customer. The starting point for these contract negotiations is the manufacturer’s gross list price. From there, [

]. Customer contracts then typically provide for some or all of following rebates (depending on product category and product type) that, when deducted, result in the Triple Net price.

- [
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20. In the Western Canadian market, gross list price is [ ] from the Triple Net price as a result of these rebates. These rebates are negotiated and concluded early in the year, typically during the first quarter. For example, in 2017, the total of CTG Canada’s various rebates and discounts as a percentage of list price were, on average: [ ] for 1/2-inch-thick board, and; [ ] for 5/8-inch-thick board.

21. After previous year’s contract expires and before negotiations are concluded for a new contract, [ ]]. As a result, sales values in the early part of a given year, in particular during the first quarter, are not representative of the actual Triple Net prices.

22. Given that 54-inch board is best-suited to create interior 9-foot ceiling walls, 54-inch has historically been used primarily in residential construction (which is where the vast majority

of 9-ft walls are built). As such, before September 2016, 54-inch board for use in traditional 9-foot ceiling applications were made to 12-foot in length, as compared to 48-inch board which is most commonly available in 8-foot length. This added width, as well as additional typical length, means that 54-inch board is heavier than 48-inch board per piece. This additional weight and size also makes 54-inch board more difficult and costly to handle, transport and maneuver for transport and use in a project site, which reduces the appeal for the “DIY” homeowner. In addition, DIY projects for 9-foot ceiling is more limited in number to begin with. Due to these differences, 54-inch board has traditionally commanded a price premium of [ ] over 48-inch board in reflection of (1) 54-inch board’s increased production costs (as discussed above, it requires specialized equipment and is more difficult to transport, handle, and store than 48-inch board due to its wider size), (2) lower sales volumes for a more niche product, and (3) a more limited number of drywall plants have the capability to make 54-inch board.

23. However, particularly since the imposition of the provisional dumping duties in September 2016, there has been an increasing volume of lower priced imports of 54-inch board imports into Western Canada from the United States with escalating price pressure. The primary impact of these dumped imports has been to completely eliminate the established historical and customary 54-inch price premium, causing a significant decrease of prices, margins and profitability in the market. The escalation of these aggressively priced imports has also had a secondary effect of cannibalizing some of the 48-inch board market as U.S. exporters and their distributor customers began offering 54-inch board in 8-foot lengths for vertical applications that would normally require 48-inch board. They have also started to offer 54-inch board for use as ceiling board, as type C firecode board (both of which were traditionally only available

in 48-inch widths), and marketing the use of 54-inch board in combination with 48-inch board in horizontal applications to satisfy the demand for 8-foot, 6-inch wallboard, a popular 48-inch board length.

24. In **Attachment 1**, I have included publicly available product specifications and price lists from CGC that demonstrate this shift in its 54-inch marketing strategies. In its October 2016 price list, CGC lists only 48-inch board as the sole “ceiling board” offering, but by May 1, 2017, CGC added a 54-inch ceiling board offering. Similarly, CGC’s most recent 54-inch product specification identifies 54-inch products as suitable for ceiling board, as well as for use with a 48-inch board to cover an 8-foot, 6-inch wall. [

]. Indeed, in **Attachment 2**, I have provided a series of market communications that demonstrate the [

]. It is our market intelligence that these new practices arose [

]. Indeed, [

].

#### IV. CANADIAN MARKET FOR 54-INCH BOARD

25. In order to assess the viability of establishing 54-inch board production in Western Canada and to provide our best information available for the dumping investigation purposes, I, with contributions from my colleagues here at CTG Canada, prepared an estimated Western Canadian market for 54-inch board. The estimated market table can be found in **Attachment 3**.

26. I began my market estimates by relying on the publicly available data collected by the Tribunal in its Final Injury Inquiry for 48-inch board for 2015. For Western Canada, the Tribunal reported a total Western Canadian 48-inch market of 1,053 mmsf in 2015. In that year, our sales of 54-inch board as a share of our own sales of all paper faced board (*i.e.*, 48-inch and 54-inch) comprised [ ]%. [

[ ], I used this ratio to estimate the total Western Canadian market for 2015. I believe that CTG Canada's sales ratio [

].

27. For the 2016 and 2017 Western Canadian 54-inch market estimates, my starting point was my market estimate for Western Canada in 2015. In 2016, based on our own sales and experience, the Western Canadian market was [

[ ]. Given that this behavior has spread increasingly towards the end of the year post following the provisional duties in September, I estimate that [

].

28. In 2017, we believe that the Western Canadian market [ ] based on market intelligence and construction activity data. In addition, [

].

29. Turning to the estimates of imports in 2016 and 2017, since there is no production of 54-inch board in Western Canada, there are only two possible sources of supply in the region: (1) shipments from Eastern Canada; or (2) imports. However, sales from Eastern Canada to Western Canada are not economically viable due to the long distance and high costs associated with freight. Based on our current rail car prices and the amount of 54-inch board that can be loaded on a rail car, we estimate that freight could range between [ ], depending on the product being shipped [

].

30. Indeed, we have production of 54-inch in Eastern Canada at our McAdam plant, [

]. While I understand that [

]. To be sure, these shipments would not be [

]. In this regard, I note that CGC has been operating at an extremely low and declining profitability not more than 3 percent in 2017. *See Appendix 10* of the Complaint as summarized below:

Quarter	2016	2017
Q1 for Canada Gypsum	7.32%	1.20%
Q2 for Canada Gypsum	5.81%	2.17%
Q3 for Canada Gypsum	6.98%	2.27%
Full Year 2017 for All Canada / Q4 2016 for Canada Gypsum	5.88%	2.96%*

\*\*\* Note: Calculated as operating profit over sales for USG's Canada gypsum segment for 2016 Q1 -2017 Q3; for 2017 Q4, USG has changed its reporting segments and Canada gypsum has no longer been reported as a separate segment, and as such, operating margin for the new Canada segment has been used.

31. CGC's net profitability after taking into account of its share of central costs would be even lower.

32. These same characteristics of gypsum board also make imports from sources other than the United States economically unviable. As such, it is our estimate that almost entirety of the Western Canadian market for 54-inch board is supplied by imports from the United States. [

].

33. For Eastern Canada, I first estimated the total Canadian paper-faced board market and deducted estimated Western Canadian market. According to our market intelligence and experience, the total Canadian paper-faced board market was approximately [                    ]. I have cross-checked our market estimate with two different Tribunal data points that are publicly available in order to verify our estimate. The first available data point for 2015 is the Tribunal's reported total 48-inch purchases of 2.17 bsf. Based on our sales data, I estimate that the total Canadian 54-inch market is approximately [    ] percent of the total Canadian 48-inch market. Using this [    ] percent estimate for the 54-inch results in an estimated total Canadian paper faced market of [    ] bsf.

34. The second is the publicly reported total apparent Western Canadian market for 48-inch which was reported to be 1,053 mmsf. In its regional market analysis, the Tribunal also reported that

62 percent of all 48-inch imports into Canada were imported into Western Canada and that the “ratio test” (Western Canadian share of total subject imports, *i.e.*, 62 percent, as a ratio of Western Canadian share of the total 48-inch market) result for 2015 was 1.54. Using these values, the Western Canadian share of the total Canadian 48-inch market is estimated to be approximately [ ] percent. As such, it is possible to calculate an estimated total Canadian 48-inch market of [ ] bsf. Using the same [ ] percent estimate for the 54-inch results in an estimated total Canadian paper-faced board market of [ ] bsf in 2015. CTG Canada’s own estimation of the Canadian paper-faced market is [ ].

35. To derive a total Canadian market estimate for both 48-inch and 54-inch board in 2016 and 2017, I assumed that the total market [ ]]. As such, I estimated that the total market [ ]

[ ], I estimate that the Eastern Canadian paper-faced board market was [ ]].

36. Consistent with the historical trend in Western Canada, in the Eastern Canadian market, 54-inch board has historically accounted for approximately [ ]]. This market composition remained basically the same throughout out 2015-2017, putting the estimated Eastern Canadian 54-inch board market at [ ]].

37. The Eastern Canadian market for 54-inch board is composed of sales from domestic production (CTG Canada, CGC, Irving and/or Cabot) as well as imports (GP and Continental). Based on

our market intelligence, we estimate that [

]. In addition, [

]. As such, I estimate that the market for imported 54-inch board was

[

].

**V. EVENTS SINCE THE IMPOSITION OF DUMPING DUTIES ON 48-INCH GYPSUM BOARD**

38. Since the imposition of preliminary duties on 48-inch board on September 6, 2016, our Western Canadian plants have shown [

], even as the dumping duties were not permitted

to take full effect due to the Remission Order. With the improvement in our 48-inch financial results, we have validated our decision to repatriate our imports of 48-inch board and

[ ] when faced with fair pricing.

These results should not be surprising. A local established gypsum board producer [

] when serving a mature market with local production and competing against imports

that must travel long distances to compete.

39. [ ], the years

of depressed investment and maintenance expenditures resulting from dumped U.S. imports

has [ ]. Since the

fall of 2016 we have been developing a plan which is primarily aimed at enabling a 54-inch

board production capability and [

].

As discussed in greater detail below, these two elements are inseparable, as the sales volumes and margins associated [

]. In other words, the [ ] the viability of production and sales of 54-inch board in Western Canada. This plan and the associated investment has been evaluated in detail since [ ].

40. After several rounds of engineering evaluation of different designs and capacities, discussed in more detail below, we confirmed that the investment is feasible from an engineering perspective, and it would cost between approximately [ ] to install a new 54-inch capable line [

]. The only condition stopping us from moving forward with the investment is the current market pricing in Western Canada, which our economic analysis [ ].

41. Our parent company, Saint-Gobain, recognizes the importance and strong strategic rationale of this project but [

]. In extremely rare cases, [ ], however no recent projects have been [ ]. [ ].

]. For example, [

].

42. IRR is a metric used by Saint-Gobain [

]. To calculate the IRR, Saint-Gobain uses [

a.

b.

c.

].

43. As we have shown through [

], this project will [ ] if unfair pricing behaviour based on dumping is corrected and market prices are permitted to increase in connection with inflationary cost increases.

**VI. CTG CANADA IS FULLY COMMITTED TO PRODUCING 54-INCH BOARD IN WESTERN CANADA**

**A. Project Justification**

44. The production of 54-inch board in Western Canada makes sense for our business for several reasons.

45. *First*, we currently supply Western Canadian 54-inch customers with board produced in the United States. [

].

46. *Second*, it costs us [

], which makes us overall less competitive than we can be in Western Canada. The freight costs to import board from the United States into Canada, and especially for 54-inch board, are substantial. These costs are increasing too as freight routes are getting busier and with inflation in transportation costs. In addition, [

].

47. *Third*, as explained above, we are deeply invested in the Western Canadian market and its continued and future sustained health. Ultimately, CTG Canada has a strong customer service and strategic imperative to serve both 48-inch and 54-inch boards markets in the Western Canadian market from local production. [

] is an important goal fitting with our business model and strategy.

48. *Fourth* and finally, the [ ] is a critical and essential element to the economic viability of our Western Canadian investment. As discussed below, 54-inch board is fundamental to the investment as [ ]].

**B. History of CTG Canada’s 54-Inch Project Evaluation and Execution**

49. Prior to the dumping order on 48-inch board, and the imposition of provisional duties in September 2016, our Western Canadian production was suffering from years of relentless and escalating dumping from the United States. In particular, our Western Canadian sales volumes and pricing had decreased significantly while our costs had continued to increase, resulting in [ ]. Simply put, we were fighting for our survival, while other producers simply closed their facilities (as GP did with Surrey and Edmonton and exacerbating the problem by resorting to aggressively priced dumped imports themselves).

50. Subsequent to the imposition of the provisional dumping duties in September 2016, however, we have started to see a gradual but notable improvement in our Western Canadian operations. Our Western Canadian [ ] at a return on sales (“ROS”) on our Western Canadian 48-inch operations of [ ]% for the year. In 2017, the [ ]. Unfortunately, our [ ]].

51. Against the backdrop of [ ].

We initiated a discussion regarding the establishment of 54-inch board production in Western Canada during [ ], and then we progressed a formal assessment of the investment plan, as detailed in [ ], attached as **Attachment 4**. As detailed in this [ ], the key opportunity that was identified for the investment was the opportunity to develop domestic 54-inch board capacity [ ], in addition to [ ].

Based on these opportunities, our [ ]

[ ]. See **Attachment 4**.

52. Subsequent to the [ ], the project (to which we assigned [ ]) was formally launched in [ ], with creation of a project charter, scheduling of initial meetings, and assignment of roles and responsibilities. In [ ] [ ] evaluated planning and design for [ ] capacity line capable of producing 54-inch board at [ ]. Scoping and general arrangement drawings progressed [ ]. Specifically, preliminary design consideration and property ownership research were conducted in [ ], followed by preparation of preliminary plant layouts [ ]. Subsequent to this initial work, [ ]]. As a result, the plan was

revised with [ ]].

53. Based on this initial work, more detailed pre-engineering assessments were implemented [ ]]. In [ ], we prepared a detailed roadmap for completion of the first step of the pre-engineering assessment [ ]. The [ ], which accounted for an essential element of the investment project and without which the investment would not be economically viable. While our hope has been that the [ ]. See

**Attachment 5.**

54. The [ ] was completed shortly thereafter resulting in [ ]. In [ ]. In [ ], detailed designs and cost estimates were prepared, which were used as basis for market modeling. These market investigations and market modeling have in turn formed the basis of a business justification presentation that was ultimately [ ]. In total, [ ]. Ultimately, the following [ ] (See **Attachments 6 and 7**):

- [
- 
- ]

55. Depending on the [

] This investment is designed to [

] As such, 54-inch board is fundamental to the investment and determinative of the viability of the investment. In this regard, we have been able to conduct a detailed analysis of the likely future market conditions, including the market size, price and costs, which have allowed us to analyze commercial viability of the investment through various assessments. The most recent version of analysis (which will continue to be updated as new data becomes available *i.e.* updated project costs or market information) shows that the investment has an IRR of [ ]% based on the current depressed sales and price level (*i.e.*, the “Constrained Share and 54-Inch Price Scenario”), but is projected to be [ ]% if fair market pricing (and thus our ability to compete on a level playing field for greater sales) is restored in the Western Canadian market (*i.e.*, the “Improved Share and Price Scenario”), which would effectively ensure that Saint-Gobain would make the necessary capital investment. See **Attachment 7**.

56. Based on the totality of assessments to date, the bottom line is that the investment hinges on our ability to compete with imports on a level playing field. As such, I have made a recommendation to [

], but the final project approval

remains contingent on our confidence that we can achieve an IRR of greater than [ ] percent, which absolutely requires restoration of 54-inch board pricing from current market price pressure from dumped U.S. imports. See **Attachments 6 and 7.**

57. Currently, Saint-Gobain has [

]. However, it has expressed a major concern that the economic viability of the investment based on the current depressed 54-inch board pricing would [

] As such, Saint-Gobain [

]. See

**Attachment 8.**

58. To be sure, I am absolutely confident based on economic modeling and projections that a [

]. All the empirical evidence from the 48-inch dumping case which resulted [

] indicates a cessation of dumping will result in an approximate [

]. Given the strong strategic support of [

], the only barrier for this project to proceed is achieving an acceptable economic return. [

], confidence in future sales and pricing levels is the only impediment to this project being approved [ ].

59. If unfair trading (*i.e.*, dumping) of 54-inch from the United States is remedied, then our analysis shows that the IRR will be [ ]. In this scenario, the project implementation would commence [

]. We expect construction would take approximately [ ] to complete once it begins, with initial production likely to begin [ ].

### **C. Saint-Gobain's Investment Approval Process**

60. CTG Canada is owned by and part of Saint-Gobain S.A., which is a large multi-national and the world's leading building materials company. CTG Canada is part of the Gypsum Activity which is a division of the Construction Products Sector. The Construction Products Sector is one of three Sectors within Saint-Gobain's corporate structure. As in any large enterprise with multiple businesses, [

].

61. Investment approval process is [

]. For very major capital investments such

as this, investment decisions require [

]. In order to inform and

validate the strategy and business case for large capital investments, [

]. Assumptions and information on which the business case

is made are rigorously scrutinized and re-validated when new data becomes available.

62. In addition, major investments such as establishment of 54-inch board production in Western Canada require [

]. They are then compared with other [

]. As discussed above, the threshold IRR for project

approval is [ ] percent, with [

] receiving approval. In Western Canada, we would [

] and therefore it is absolutely critical for us to present a project with a

minimum [ ] percent IRR in order to secure approval. Having said that, [



the analysis show that IRR of the investment is expected to be [ ]% under the current depressed market conditions, but that it would improve to [ ]% if the price pressure from dumped imports from the U.S. is eliminated. The details of this analysis are as follows.

65. First, we forecast that the [

]. Based on this market projection, we expect to

increase our domestic sales by [ ] in

2024 if the current depressed market conditions persist [

]. Our projection is based on sales of

[ ] of 54-inch board (i.e., approximately [ ] sales

projected), [

]. At the current depressed market price for

54-inch board this investment is projected to generate total annual incremental revenue of

[ ].

66. Price, volume and market share assumptions are based on [

]. In the current depressed market price for 54-inch board we have

assumed in the [ ] that our 54-inch market

share remains flat, that our 54-inch price is [

] The resulting IRR is [ ] in this scenario.

67. In the [ ], we have assumed that the current

dumping of 54-inch board is remedied which would allow our 54-inch price to [

] The resulting IRR is [ ] in this scenario.

68. Projected costs of production have been analyzed [ ], based on [

].

69. Based on our economic model, the current optimal [

]. [ ], at these costs and the current 54-inch board market conditions, *i.e.*, a constrained share and pricing, prevailing since September 2016, the investment will result in an [ ], materially below the required Saint-Gobain project return threshold for approval. On the other hand, if dumping is eliminated, [

], we expect that 54-inch pricing would [ ]. This level of pricing would also restore the price premium of [ ] over 48-inch board that existed before the imposition of dumping duties against 48-inch board and increased dumping and volume of 54-inch board that ensued. In addition, we expect that our market share will also grow slightly, increasing our sales volume to [ ] out of [

]. At this estimated sales volume and pricing, we will achieve total incremental revenue of [ ], which translates into an [ ].

70. Further details of these assessments are in **Attachments 6 and 7**.

**VIII. OVERVIEW OF 54-INCH PRICING IN WESTERN CANADA SINCE 2016**

71. Particularly since the filing of the dumping case against 48-inch in 2016 and the imposition of dumping duties, the dumping and resulting price suppression that we have seen on 54-inch board has intensified. Indeed, our average net unit selling price for 54-inch board (*i.e.*, Triple Net, which is net of rebates/discounts, and excluding outbound freight) [ ] from 2015 to 2017, while our average gross unit selling price (*i.e.*, Triple Net, but including outbound freight, as gypsum board pricing is typically quoted on a delivered basis) for sales of 54-inch board in Western Canada [ ]. During the same period, our costs of goods sold [ ]. As a result of decreasing net price and increasing costs, our business suffered from [ ].

Account	2015	2016	2017
Gross average unit selling price (\$/msf)	[		
Average unit selling price net of outbound freight (\$/msf)			
Gross margin (% of gross sales)			
Net margin (% of gross sales)			]

72. While 54-inch board pricing has stagnated, 48-inch board price has increased due to the dumping duties. After the dumping duties have been imposed on 48-inch board, our

competitors have not increased their 54-inch board price in step with 48-inch board. This has resulted in an absurd situation where [

]. In other words, [

].

Product		2015	2016	2017
Standard Board (1/2" Thickness)	48" (\$/msf)	[		
	54" (\$/msf)			
	54" Premium (\$/msf)			
	54" Premium (%)			
Fire Board (5/8" Thickness)	48" (\$/msf)			
	54" (\$/msf)			
	54" Premium (\$/msf)			
	54" Premium (%)			]

73. We are under constant pressure to reduce price or risk losing sales for 54-inch board in Western Canada. For example, in 2017, [

] switched its purchases of [

]. In 2016, [ ] purchased [ ] of 54-inch

board from us, but in 2017, it purchased only [ ], a reduction of more than [ ] percent.

In [ ], we approached

[ ] with an offer to sell 54-inch board, but we were told point blank that we “[

].” See **Attachment 9**. Likewise, in 2017, our 54-inch business

with [

] dropped from [ ] in 2016 to only [ ] in 2017, representing a drop of

more than [ ] percent.

74. In order to protect our volume business with [ ], we were forced to [ ]. On [ ], we agreed to [ ] in order to retain its sales volumes at that account, equal to [ ]. See **Attachment 10**. Similarly, in [ ] because [ ], which caused approximately [ ] in lost revenue. Moreover, later that year, as a result of continued aggressive price competition from U.S. imports, [ ] in order to retain its sales volumes at that account. If we did not make that investment, we would have stood to lose approximately [ ], simply because [ ]. See **Attachment 10**.

75. In the past two years, we have made numerous attempts to increase prices for 54-inch board in Western Canada to address cost inflation, but most of these attempts have failed as a result of downward price pressure from CGC and GP. Below is a detailed summary of the attempts we made to increase prices and the responses we received (supporting documents are included in **Attachment 11**):

Date	Event
[	


76. In essence, we did our very best to increase 54-inch prices as 48-inch prices increased after provisional duties were implemented in September and October 2016. However, [

]. As documented,

[

]. This behaviour resulted in [

].

77. In [ ], we were surprised to see [

]; however, we were unable to

[

].

78. It was not until [ ], but again [ ].

**IX. ANCILLARY EFFECTS ON 48-INCH BOARD MARKET**

79. Based on our market intelligence, an important driver of the increased volume of 54-inch board in Western Canada is the use of 54-inch board to replace 48-inch board given that dumping duties have been imposed against 48-inch. As noted above, contractors in Western Canada now hang 54-inch board vertically and are increasingly relying on 8, 9 and 10-foot lengths, which were previously unavailable in Western Canada. They are also using 54-inch board in their ceilings and as a means to cover 8-foot, 6-inch walls. These new practices arose as a means to avoid the existing 48-inch order because 54-inch board is not subject to the existing dumping duties. By dumping 54-inch board at incredibly low prices and engineering new types of 54-inch board to enable 54-inch board to replace 48-inch board in applications traditionally and exclusively fulfilled by 48-inch board, dumped 54-inch imports are also causing lost sales, downward price pressure and reduced profits on our 48-inch operations. In particular, [

] as shown below:

Account	Q2 2017	Q3 2017	Q4 2017
ROS	[		]

80. As discussed above, our investment to establish 54-inch production in Western Canada depends fundamentally on our ability to sell and compete in the 54-inch market. However, given that the new investment is [

] in 48-inch market has also contributed to the unattractiveness of the investment under the depressed market conditions.

81. In light of our competitors' [

]. Unfortunately, while the [

], they do not appear to cover the scenario [

].

More fundamentally however, the primary impact of [

] the retardation of our investment to repatriate 54-inch production to Western Canada.

82. The high and escalating dumped and aggressively priced imports of 54-inch board from the United States have therefore materially depressed both the Western Canadian 54-inch and 48-inch board market in terms of sales, pricing and profitability. Not only is this market condition preventing our investment to establish 54-inch board production in Western Canada as set out above, our 48-inch operation is also being injured in terms of lost sales, downward pricing pressure, and reduced profits.

X. [ ] IN 2017 AND 2018

83. We [

] in the summer of 2017. In the last quarter of 2017 and the first quarter of 2018, our

[

]. I provide two examples of

such market anticipation in **Attachment 12**.

**DECLARED BEFORE ME** at the City of  
Mississauga, in the Province of Ontario,  
this 30th day of April, 2018



\_\_\_\_\_  
A Commissioner for Taking Oaths, etc.

)  
)  
)  
)  
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)



\_\_\_\_\_  
**Matthew Walker**

# ATTACHMENT 1



# PRICE LIST

## PANEL PRODUCTS

### Alberta / Eastern B.C.



Effective	May 1, 2017
Supersedes	November 1, 2016
Web Site	<a href="http://cgcinc.com">cgcinc.com</a>

	
<b>DEALER PRICE LIST</b>	<b>PANEL PRODUCTS</b>
Effective: <b>MAY 1, 2017</b>	<b>GYPSON PANELS</b>
Supersedes: <b>November 1, 2016</b>	<b>Alberta/Eastern B.C.</b>

**SHEETROCK® GYPSON PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" UltraLight	8	Full Lift	141134	069606009220	1	25	1600	2040	555	651	684
	8 6"			069606009435	1	25	1700	2170			
	9			069606009237	1	25	1800	2295			
	10			069606009244	1	25	2000	2550			
	12			069606009251	1	25	2400	3060			
	14			069606009442	1	25	2800	3570			
3/8" Plain	8	Full Lift	141090	069606005000	1	40	2560	3300	612	706	721
1/4" Flexible	8	Full Lift	141050	069606005833	1	34	2176	2012	684	771	796

**SHEETROCK® 54" GYPSON PANELS (\*\*)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" 54" UltraLight	8	Full Lift	141135	069606009534	1	25	1800	2304	648	742	780
	9			--	1	25	2025	2592			
	10			069606009558	1	25	2250	2880			
	12			069606009305	1	25	2700	3456			
5/8" 54" FIRECODE Core (Type X)	8	Full Lift	142220	--	1	20	1440	3269	824	907	932
	9			--	1	20	1620	3678			
	10			--	1	20	1800	4086			
	12			069606005932	1	20	2160	4903			
5/8" 54" UltraLight FIRECODE (ULIX)	8	Full Lift	141149	--	1	20	1440	2563	882	971	998
	10			--	1	20	1800	3204			
	12			069606009992	1	20	2160	3845			

**SHEETROCK® FIRECODE® CORE GYPSON PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" FIRECODE "C" Core	8	Full Lift	142310	069606005062	1	25	1600	3136	736	810	824
	9			069606005321	1	25	1800	3528			
	10			069606005079	1	25	2000	3920			
	12			069606005086	1	25	2400	4704			
5/8" UltraLight FIRECODE 30	8	Full Lift	141138	069606009596	1	20	1280	2187	747	826	858
	9			069606009602	5	20	1440	2459			
	10			069606009619	5	20	1600	2731			
	12			069606009626	1	20	1920	3275			
5/8" FIRECODE Core (Type X)	8	Full Lift	142110	069606005093	1	20	1280	2872	747	826	858
	9			069606005291	1	20	1440	3231			
	10			069606005109	1	20	1600	3588			
	12			069606005116	1	20	1920	4306			
5/8" UltraLight FIRECODE (ULIX)	8	Full Lift	141153	069606009312	1	20	1280	2240	799	883	918
	12			069606009343	1	20	1920	3360			
5/8" FIRECODE "C" Core (Type C)	8	Full Lift	142380	069606005246	1	13	832	2114	896	973	995
	10			069606005253	1	13	1040	2642			
	12			069606005260	1	13	1248	3170			

**SHEETROCK® ULTRACODE® CORE GYPSON PANELS (TYPE C)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
3/4" ULTRACODE Core	8	Full Lift	143560	069606005567	5	12	768	2205	1,277	1,406	1,470
	9			069606005574	5	12	864	2480			
	10			069606005581	5	12	960	2755			
	12			069606005598	5	12	1152	3005			

NOTE: On any full truckload of CGC products, a maximum of 1/2 truckload may be 54" (\*\*) (due to the width of the panels). All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
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<b>DEALER PRICE LIST</b>	<b>PANEL PRODUCTS</b>
Effective: <b>MAY 1, 2017</b>	<b>GYPHUM PANELS</b>
Supersedes: <b>November 1, 2016</b>	<b>Alberta/Eastern B.C.</b>

GRAND PRIX® PLASTER BASES - Eased Edge											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Grand Prix Plaster Base	8	Full Lift	181705	081099035067	5	30	1920	2400	589	692	721
	12			081099001239	5	17	1632	2040			
5/8" Grand Prix Plaster Base FIRECODE Core (Type X)	8	Full Lift	183700	081099002069	5	24	1536	3579	775	858	887
	12			081099001239	5	13	1248	2908			

SHEETROCK® PANELS MOLD TOUGH®											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Mold Tough	8	Full Lift	143021	069606009800	1	25	1600	2160	1,083	1,156	1,168
	9			069606009817	5	25	1800	2430			
	10			069606009824	1	25	2000	2700			
	12			069606009831	5	25	2400	3240			
5/8" Mold Tough FIRECODE Core (Type X)	8	Full Lift	143132	069606009190	1	20	1280	3532	1,179	1,250	1,265
	10			069606009206	1	20	1600	4412			
	12			069606009213	5	20	1920	5292			
5/8" Mold Tough Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	143134	069606009725	5	13	832	2330	1,753	1,883	1,924
	9			069606009732	5	13	936	2621			
	10			069606009749	5	13	1040	2912			
	12			069606009756	5	13	1248	3495			
5/8" Mold Tough Abuse-Resistant VHI (Very High Impact) FIRECODE Core (Type X)	8	Full Lift	143014	-	5	13	832	2330	2,475	2,654	2,715
	9			-	5	13	936	2621			
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3495			

SHEETROCK® CEILING BOARD											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Interior Ceiling Board	8	Full Lift	141139	069606009350	1	25	1600	2040	721	800	810
	12			069606009374	1	25	2400	3060			
	14			069606009428	1	25	2800	3570			
1/2" 54" UltraLight Interior Ceiling Board	8	Full Lift	141142	069606010004	1	25	1800	2304	739	821	830
	10			069606010011	1	25	2250	2880			
	12			069606010028	1	25	2700	3456			

SHEETROCK® ABUSE RESISTANT PANELS											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" Abuse-Resistant FIRECODE "C" Core	8	Full Lift	141271	069606005703	5	25	1600	3440	897	1,025	1,070
	10			069606005710	5	25	2000	4300			
	12			069606005727	5	25	2400	5160			
5/8" Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	141321	069606005734	5	20	1280	3430	1,042	1,168	1,209
	9			069606005741	5	20	1440	3860			
	10			069606005758	5	20	1600	4448			
	12			069606005765	5	20	1920	5145			

Note: For Abuse Resistant Drywall Panels please also see Sheetrock Mold Tough Panels above.

SHEETROCK® DRYWALL REPAIR PANELS - Square Edge											
	PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /PALLET	WEIGHT LBS/UNIT	DELIVERED - PER UNIT			
								ZONES 1 & 4	ZONE 2	ZONE 3	
1/2" Repair Panel 24"x24"	24"x24"	Carton of 75	141133	069606008834	1	75	420	/ctn	739.00	860.00	907.00
								/pc	9.85	11.47	12.09
1/2" Repair Panel 16"x24"	16"x24"	Carton of 12	141120	069606009848	1	12	42	/ctn	129.00	152.00	160.00
								/pc	10.75	12.67	13.33

Note: All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise. All invoicing is at MSF price for SHEETROCK Repair Panels. Pricing per carton and piece is for reference only.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
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**DUROCK® Brand**
**DEALER PRICE LIST**
**PANEL PRODUCTS**

 Effective: MAY 1, 2017  
 Supersedes: November 1, 2016

**CEMENT BOARD**  
**Alberta/Eastern B.C.**
**DUROCK® CEMENT BOARD NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF		
								ZONE 1 & 4	ZONE 2	ZONE 3
1/2" X 32" X 5'	Full Lift	170573	069606008933	1	50	1722	/msf	1,375	1,472	1,510
							/pc	18.33	19.63	20.13
1/2" X 36" X 5'	Full Lift	172965	069606008957	1	50	1917	/msf	1,375	1,472	1,510
							/pc	20.63	22.08	22.65
1/2" X 48" X 8'	Full Lift	172968	069606008940	1	40	3150	/msf	1,375	1,472	1,510
							/pc	44.00	47.10	48.32
5/8" X 48" X 8'	Full Lift	170575	081099030574	1	32	3150	/msf	1,609	1,713	1,751
							/pc	51.49	54.82	56.03

**DUROCK® UNDERLAYMENT NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF		
								ZONE 1 & 4	ZONE 2	ZONE 3
1/4" X 3' X 5'	Full Lift	170219	069606009572	5	60	1746	/msf	1,239	1,324	1,360
							/pc	18.59	19.86	20.40

**DUROCK® Interior Tape**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
2" x 50' roll	Carton	172975	069606002252	1	20 rolls	7	/roll	8.10
							/ctn	162.00

**DUROCK® Installation Kits**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
Tape and Screws	Carton	172976	069606002269	1	10 kits	20	/kit	22.75
							/ctn	227.50

**DUROCK® Screws**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ SELLING UNIT	WEIGHT /Unit		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
1 1/4" - Wood Screws - 200 Pcs/Jar	Carton	170189	069606003730	1	18 Jars/Ctn	29	/ctn	247.70
							/jar	13.76
1 1/4" - Wood Screws - 600 Pcs/Jar	Carton	170185	069606003747	1	10 Jars/Ctn	32	/ctn	327.70
							/jar	32.77
1 1/4" - Wood Screws - 5000 Pcs	Carton	172400	081099003066	5	5000 Pcs/Ctn	30	/ctn	290.35
							/mpc	58.07
1 1/4" - Steel Screws - 5000 pcs	Carton	282060	081099016646	5	5000 Pcs/Ctn	30	/ctn	327.40
							/mpc	65.48

**NOTE:** 1/2" DUROCK Cement Board can be used for exterior applications where uniform design wind loads are less than 30 PSF. 1/2" DUROCK Cement Board is available in 4' and 6' lengths by special order, 5/8" X 48" X 8' panels are also available by special order. A minimum lead time of four (4) weeks is required and a minimum quantity of 1 lift. DUROCK Cement Board is UL / ULC classified for use as a wall shield and floor protector for room heaters and stoves. For further information see our DUROCK Cement Board Installation Guide or contact your local CGC Representative. DUROCK Installation Kits contain sufficient quantities of fasteners and DUROCK tape to complete a typical four (4) panel installation.

**\*\*NOTE:** DUROCK Tile Membrane Kits contain: 3' x 25' Rolls Membrane + 2 x 1 Quart Pail Adhesive  
 DUROCK Tile Membrane and DUROCK Tile Membrane Adhesive are available in full pallet quantities.  
 Split pallets will be allowed in quantities of six (6) rolls of Membrane plus six (6) pails of Adhesive on a pallet.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

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	<b>DEALER PRICE LIST</b>		<b>FIBEROCK</b>	
	Effective: <b>MAY 1, 2017</b> Supersedes: <b>November 1, 2016</b>	<b>PANEL PRODUCTS</b> <b>FIBEROCK PANELS</b> <b>Alberta/Eastern B.C.</b>		

**INTERIOR ABUSE AND WATER RESISTANT PANELS**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/2" FIBEROCK® Aqua-Tough™ Tile Backerboard	3' x 5'	Full Lift	S.E.		060088	081099015373	1	50	750	2036	712

1/2" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060099	081099015427	5	30	960	2682	760
	4' x 9'					081099015335	5	30	1080	3017	
	4' x 10'					081099015434	5	30	1200	3352	

5/8" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060004	081099015540	5	24	768	2602	819
	4' x 9'					081099015458	5	24	864	2928	
	4' x 10'					081099015557	5	24	960	3253	
	4' x 12'					081099015564	5	24	1152	3904	

**FLOOR UNDERLAYMENT**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/4" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060085	081099016097	1	60	960	1497	753

3/8" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060086	081099016103	1	60	960	2040	816
	4' x 8'					081099016110	5	40	1280	2720	

**NOTE:**  
 For non-standard lengths of FIBEROCK panels, there is a minimum order requirement of 20 MSF per length and an up-charge of \$70/MSF. For quantities greater than 50 MSF per length, the up-charge is waived. Once manufactured, non-standard length orders are non-cancellable.

Please contact your customer service representative to determine lead times for full truckload orders of Fiberock products direct from CGC manufacturing facility. Truckload orders represent a minimum 20 MSF and may contain a combination of Fiberock Panel Products.

S.E. = Square Edge, T.E. = Tapered Edge

 Abuse Resistant     
  Moisture Resistant     
  Fire Rated

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**  
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<h2 style="margin: 0;">DEALER PRICE LIST</h2>	<h2 style="margin: 0;">PANEL PRODUCTS</h2> <h3 style="margin: 0;">GLASS MAT PANELS</h3> <h3 style="margin: 0;">GYPSUM LAY-IN PANELS</h3> <p style="margin: 0; font-weight: bold;">Alberta/Eastern B.C.</p>
Effective: <span style="float: right;">MAY 1, 2017</span> Supersedes: <span style="float: right;">November 1, 2016</span>	

SECUROCK® GLASS-MAT SHEATHING PANEL - Square Edge											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1/2" CGC Securock Glass-Mat Sheathing Panels	8	Full Lift	221652	069606009855	1	50	1600	3200	933	1,085	1,142
	9			069606009862	5	50	1800	3600			
	10			069606009879	5	50	2000	4000			

5/8" CGC Securock Glass-Mat Sheathing Panels Firecode X	8	Full Lift	221658	069606009893	1	40	1280	3392	1,008	1,173	1,236
	9			069606009909	5	40	1440	3816			
	10			069606009916	5	40	1600	4240			

SHEETROCK® GLASS-MAT PANELS MOLD TOUGH® - Tapered Edge											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1/2" Glass-Mat Panels Mold Tough	8	Full Lift	221720	069606009688	1	25	1600	3200	988	1,147	1,209
	9			069606009695	5	25	1800	3600			
	10			069606009701	5	25	2000	4000			
	12			069606009718	5	25	2400	4800			

5/8" Glass-Mat Panels Mold Tough FIRECODE (Type X)	8	Full Lift	221710	069606009640	1	16	1280	3072	1,074	1,250	1,318
	9			069606009657	5	16	1440	3456			
	10			069606009664	1	16	1600	3840			
	12			069606009671	1	16	1920	4608			

5/8" Glass-Mat Panels Mold Tough AR Firecode X	8	Full Lift	221725	-	5	13	832	2330	1,613	1,888	1,984
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3494			

5/8" Glass-Mat Panels Mold Tough VHI Firecode X	8	Full Lift	221726	-	5	13	832	2330	2,340	2,738	2,879
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3494			

DUROCK® GLASS-MAT TILE BACKERBOARD - Square Edge <span style="float: right; font-size: small;">NEW!</span>											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1/2" x 4' Glass-Mat Tile Backerboard	5	Full Lift	221863	081099038747	1	50	1000	1800	1,485	1,727	1,818
	8			081099038730	1	50	1600	2800			

5/8" x 4' Glass-Mat Tile Backerboard	8	Full Lift	221862	--	1	40	1280	3250	1,606	1,869	1,956
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SHEETROCK® GLASS MAT LINER PANEL - Beveled Edge											
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1" Glass Mat Liner Panel - 24" wide	8	Full Lift	221800	06966009268	3	40	640	2560	1,153	1,341	1,414
	9			06966009275	5	40	720	2880			
	10			06966009282	3	40	800	3200			
	12			06966009299	5	40	960	3840			

SHEETROCK® GYPSUM LAY-IN PANELS - Square Edge										
	PANEL SIZE	SELLING UNIT	ITEM #	COMM CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF	
									ZONES 1,2,3,4	
1/2" Vinyl Regular Core	2' x 2'	Full Lift	3260	706550	5	160	640	1314	1,823	
	2' X 4'	Full Lift	3270	706551	1	80	640	1312	1,754	
1/2" Vinyl FIRECODE "C" Core	2' x 2'	Full Lift	--	706511	5	160	640	1317	1,964	
	2' X 4'	Full Lift	--	706510	5	80	640	1312	1,964	
1/2" Clean Room FIRECODE "C" Core	2' x 2'	Full Lift	--	703542	5	160	640	1313	3,648	
	2' X 4'	Full Lift	3200	703543	5	80	640	1313	3,537	
1/2" TDL Mocha Regular Core	2' x 2'	Full Lift	--	706519	1	160	640	1319	2,320	
	2' X 4'	Full Lift	--	706520	5	80	640	1313	2,320	

Note: All Gypsum Lay-in panels are Climaplus. Must be ordered in full lift quantities.  
 Minimum 3 lift orders picked up from a CGC facility or minimum 1 lift top loaded on a full truckload of CGC products.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
 Email: [cgccustomerservice@cgccinc.com](mailto:cgccustomerservice@cgccinc.com)  
 Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)

	<b>PANEL PRODUCTS</b>
	<b>POLICIES</b>
<b>DEALER PRICE LIST</b>	<b>TERMS AND CONDITIONS</b>
Effective: MAY 1, 2017	<b>Alberta/Eastern B.C.</b>
Supersedes: November 1, 2016	

**SCOPE**

These Marketing Policies apply to all Panel Products and Accessories listed herein.  
 Panel Products include: Gypsum Board, Cement Board, Fiberock Panels, Fiberock Underlayment, Gypsum Lay-In Panels and Glass-Mat Panels.

**TERMS AND CONDITIONS**

All orders are subject to the terms and conditions printed on the back of the invoice. A copy is available on request.  
 All sales of product are F.O.B. point of shipment.

**CLASSES OF TRADE**

Direct sales will be made to authorized dealers and distributors. We may also sell to approved O.E.M. accounts.

**PRICING**

Prices shown include freight costs when delivered in full truckloads of CGC products except where stated otherwise.  
 Prices exclude any Federal and Provincial sales taxes where applicable and are subject to change without notice.

**DELIVERY NOTES**

Truckload minimum weight to obtain delivered price is 50,000 pounds and the maximum is 90,000 pounds.  
 This 50,000 pound minimum must be adhered to, except where the trailer is loaded to full cubic or visible capacity.  
 Pick up is allowed on full truckloads only (truckload minimum weight for pick up is 50,000 pounds)  
 Stop-off shipments/pooled loads are permitted on full truckloads only. Maximum of 3 stops per truckload. The stop-offs must be within 125 kms of the final destination, and each dealer will be invoiced \$60.00.  
 Shipments will be from our Calgary facility, or at our option, from other manufacturing locations.  
 Pick-up of Durock Cement Board and Accessories at our Calgary facility is permitted. Minimum order for Durock Cement Board is 1 lift or 1400 pounds. Confirmed date and time for pickup is required. Please contact your CGC Customer Service Representative for details.  
 Truck service via our contract carrier is available only to a dealer's warehouse located on a serviced highway.  
 Job site or curb side delivery is not permitted.  
 Unloading expectations: customer has a maximum of 2 hours to unload a truck. Charges for unloading beyond the 2 hours will be charged to the customer.

**PALLETS & DUNNAGE**

CGC returnable Pallets will be charged to the customer on the invoice at time of shipment and a credit will be issued on return of the pallets to a CGC facility.  
 Customer service must be notified in advance to request pickup of dunnage/pallets. Drivers won't pick up without authorization noted on the order.  
 Pallets must be CGC returnable pallets in reusable condition. Broken stringers or deck/deckboards are rendered unusable and will not be accepted for return.  
 Minimum quantity for return is 10 pallets.  
 The following constitutes an "acceptable" returned dunnage: All dunnage will be USG/CGC produced ONLY; kept clean and dry and stacked neatly; stacked with 10 pieces per level up to a maximum height of 48" or 4 feet; started on three pieces of dunnage to allow fork truck accessibility; piled according to size - pallets mixed with 54" and 48" dunnage will not be accepted; a partial pallet of 54" dunnage will be accepted if necessary; dunnage on the pallet must be stretch wrapped to prevent movement for safe transportation.

**SHORTAGE OR DAMAGED GOODS**

When shortage or damaged goods occur, this situation must be noted on the bill of lading by the carrier and also by the customer at the time of unloading.  
 Whenever possible, a photo of the damaged goods should be taken so that CGC can see and acknowledge the claim.  
 Please notify your CGC Sales Representative within 24 hours if a claim is pending.

**TERMS OF PAYMENT**

1% Cash Discount when paid by the 15th of the month following shipment; net end of month following.

**RETURNED MATERIAL**

Before any material is returned, approval must be obtained from your CGC Sales Representative or Customer Service Representative.  
 Unless the cause of return is due to faulty manufacture or shipping error, credit for material returned in saleable condition will be at invoice price less a 10% handling charge, less any freight paid by us.  
 We will not accept return for credit any non-standard products manufactured to order.

**SPECIAL ORDERS**

Special lengths of gypsum board can be produced between 8' and 14' in 1/2" increments and are subject to manufacturing tolerance.  
 Special lengths must be ordered in full lift quantities above 50 MSF, and the product will be invoiced for the actual amount of MSF purchased.

- For special orders, the following conditions apply:
- The purchase order is firm and is non-cancelable.
  - Up to 5% over-runs must be accepted.
  - If end finishing is impractical, then plant cut ends must be accepted.
  - Upon completion of product run customer must take delivery of the entire quantity produced.
  - Set-Up Charge: \$250 per length.

For more information regarding special order requests, including product availability, minimum quantities and lead times please contact your CGC Sales Representative or your CGC Customer Service Representative.

**SERVICE GUIDE**

Service Level	Availability
1	Readily Available
2	3 Business Days
3	5 Business Days
4	10 Business Days
5	Special Order - contact CGC Customer Service for lead time and possible minimum quantities required.

**DEFINITION OF ZONES**

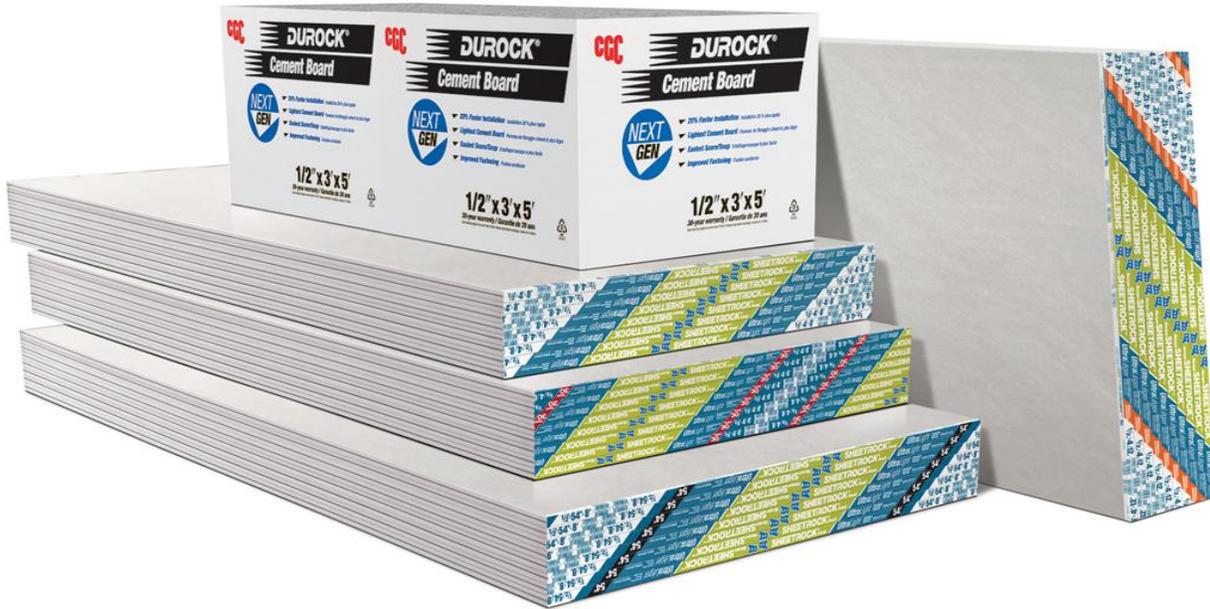
<b>ZONE 1</b>	On the East: On the South: On the West: On the North:	The Alberta/Saskatchewan Border The Canada/U.S.A. Border The Alberta/British Columbia Border The 55th Parallel - (Grande Cache and Jasper, use Zone 2)
<b>ZONE 2</b>	On the East: On the South: On the West: On the North:	The Alberta/Saskatchewan Border The 55th Parallel The Alberta/British Columbia Border The 57th Parallel - (Contact Sales Representative for prices north of 57th)
<b>ZONE 3</b>	On the East: On the South: On the West: On the North:	The Alberta/British Columbia Border The 55th Parallel Straight line from the 55th Parallel to the 57th Parallel through Hudson Hope and Wonowon The 57th Parallel
<b>ZONE 4</b>		From the British Columbia border and from the Canada/U.S.A. border at Grand Forks through to Golden, B.C.



# PRICE LIST

## PANEL PRODUCTS

### Alberta / Eastern B.C.



Effective	October 10, 2016
Supersedes	October 3, 2016
Web Site	<a href="http://cgcinc.com">cgcinc.com</a>

<h2 style="margin: 0;">DEALER PRICE LIST</h2>	<h2 style="margin: 0;">PANEL PRODUCTS</h2> <h3 style="margin: 0;">GYPSUM PANELS</h3> <h4 style="margin: 0;">Alberta/Eastern B.C.</h4>
Effective: <span style="float: right;">OCTOBER 10, 2016</span> Supersedes: <span style="float: right;">October 3, 2016</span>	

**SHEETROCK® GYPSUM PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" UltraLight	8	Full Lift	141134	069606009220	1	25	1600	2040	524	614	645
	8 6"			069606009435	1	25	1700	2170			
	9			069606009237	1	25	1800	2295			
	10			069606009244	1	25	2000	2550			
	12			069606009251	1	25	2400	3060			
	14			069606009442	1	25	2800	3570			

3/8" Plain	8	Full Lift	141090	069606005000	1	40	2560	3300	577	666	680
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1/4" Flexible	8	Full Lift	141050	069606005833	1	34	2176	2012	645	727	751
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**SHEETROCK® 54" GYPSUM PANELS (\*\*)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" 54" UltraLight	8	Full Lift	141135	069606009534	1	25	1440	1980	540	618	650
	9			--	1	25	2025	2785			
	10			069606009558	1	25	1800	2470			
	12			069606009305	1	25	2700	3445			
	14			--	1	25	3150	4331			

5/8" 54" FIRECODE Core (Type X)	8	Full Lift	142220	--	1	20	1440	3269	687	756	777
	9			--	1	20	1620	3678			
	10			--	1	20	1800	4086			
	12			069606005932	1	20	2160	4894			

5/8" 54" UltraLight FIRECODE (ULIX)	8	Full Lift	141149	--	1	20	1440	2563	735	809	832
	10			--	1	20	1800	3204			
	12			069606009992	1	20	2160	3845			

**SHEETROCK® FIRECODE® CORE GYPSUM PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
1/2" FIRECODE "C" Core	8	Full Lift	142310	069606005062	1	25	1600	3136	534	588	598
	9			069606005321	1	25	1800	3528			
	10			069606005079	1	25	2000	3920			
	12			069606005086	1	25	2400	4704			

5/8" UltraLight FIRECODE 30	8	Full Lift	141138	069606009596	1	20	1280	2187	705	779	809
	9			069606009602	5	20	1440	2459			
	10			069606009619	5	20	1600	2731			
	12			069606009626	1	20	1920	3275			

5/8" FIRECODE Core (Type X)	8	Full Lift	142110	069606005093	1	20	1280	2872	542	599	622
	9			069606005291	1	20	1440	3231			
	10			069606005109	1	20	1600	3588			
	12			069606005116	1	20	1920	4306			

5/8" UltraLight FIRECODE (ULIX)	8	Full Lift	141153	069606009312	1	20	1280	2240	580	641	666
	12			069606009343	1	20	1920	3360			

5/8" FIRECODE "C" Core (Type C)	8	Full Lift	142380	069606005246	1	13	832	2114	845	918	939
	10			069606005253	1	13	1040	2642			
	12			069606005260	1	13	1248	3170			

**SHEETROCK® ULTRACODE® CORE GYPSUM PANELS (TYPE C)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1&4	ZONE 2	ZONE 3
3/4" ULTRACODE Core	8	Full Lift	143560	069606005567	5	12	768	2205	1,205	1,326	1,387
	9			069606005574	5	12	864	2480			
	10			069606005581	5	12	960	2755			
	12			069606005598	5	12	1152	3005			

**NOTE:** On any full truckload of CGC products, a maximum of 1/2 truckload may be 54" (\*\*) (due to the width of the panels). All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise.

Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622  
 Email: [cgccustomerservice@cgccinc.com](mailto:cgccustomerservice@cgccinc.com)  
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<b>DEALER PRICE LIST</b>	<b>PANEL PRODUCTS</b>
Effective: <b>OCTOBER 10, 2016</b>	<b>GYPSON PANELS</b>
Supersedes: <b>October 3, 2016</b>	<b>Alberta/Eastern B.C.</b>

**GRAND PRIX® PLASTER BASES - Eased Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Grand Prix Plaster Base	8	Full Lift	181705	081099035067	5	30	1920	2400	428	502	523
	12			081099001239	5	17	1632	2040			
5/8" Grand Prix Plaster Base FIRECODE Core (Type X)	8	Full Lift	183700	081099002069	5	24	1536	3579	562	622	644
	12			081099001239	5	13	1248	2908			

**SHEETROCK® PANELS MOLD TOUGH®**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Mold Tough	8	Full Lift	143021	069606009800	1	25	1600	2160	786	839	848
	9			069606009817	5	25	1800	2430			
	10			069606009824	1	25	2000	2700			
	12			069606009831	5	25	2400	3240			

5/8" Mold Tough FIRECODE Core (Type X)	8	Full Lift	143132	069606009190	1	20	1280	3532	855	907	918
	10			069606009206	1	20	1600	4412			
	12			069606009213	5	20	1920	5292			

5/8" Mold Tough Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	143134	069606009725	5	13	832	2330	1,272	1,366	1,396
	9			069606009732	5	13	936	2621			
	10			069606009749	5	13	1040	2912			
	12			069606009756	5	13	1248	3495			

5/8" Mold Tough Abuse-Resistant VHI (Very High Impact) FIRECODE Core (Type X)	8	Full Lift	143014	-	5	13	832	2330	1,796	1,926	1,970
	9			-	5	13	936	2621			
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3495			

**SHEETROCK® CEILING BOARD**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" UltraLight Interior Ceiling Board	8	Full Lift	141139	069606009350	1	25	1600	2040	523	581	588
	12			069606009374	1	25	2400	3060			
	14			069606009428	1	25	2800	3570			

**SHEETROCK® ABUSE RESISTANT PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONES 1 & 4	ZONE 2	ZONE 3
1/2" Abuse-Resistant FIRECODE "C" Core	8	Full Lift	141271	069606005703	5	25	1600	3440	846	967	1,009
	10			069606005710	5	25	2000	4300			
	12			069606005727	5	25	2400	5160			

5/8" Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	141321	069606005734	5	20	1280	3430	983	1,102	1,141
	9			069606005741	5	20	1440	3860			
	10			069606005758	5	20	1600	4448			
	12			069606005765	5	20	1920	5145			

Note: For Abuse Resistant Drywall Panels please also see Sheetrock Mold Tough Panels above.

**SHEETROCK® DRYWALL REPAIR PANELS - Square Edge**

	PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /PALLET	WEIGHT LBS/UNIT	DELIVERED - PER UNIT			
								ZONES 1 & 4	ZONE 2	ZONE 3	
1/2" Repair Panel 24"x24"	24"x24"	Carton of 75	141133	069606008834	1	75	420	/ctn	535.80	623.70	658.20
								/pc	7.14	8.32	8.78
1/2" Repair Panel 16"x24"	16"x24"	Carton of 12	141120	069606009848	1	12	42	/ctn	122.30	142.91	150.50
								/pc	10.19	11.91	12.54

Note: All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise. All invoicing is at MSF price for SHEETROCK Repair Panels. Pricing per carton and piece is for reference only.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
 Email: [cgccustomerservice@cgcinco.com](mailto:cgccustomerservice@cgcinco.com)  
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**DUROCK® Brand**
**DEALER PRICE LIST**
**PANEL PRODUCTS**

 Effective: **OCTOBER 10, 2016**
**CEMENT BOARD**

 Supersedes: **October 3, 2016**
**Alberta/Eastern B.C.**
**DUROCK® CEMENT BOARD NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF		
								ZONE 1 & 4	ZONE 2	ZONE 3
1/2" X 32" X 5'	Full Lift	170573	069606008933	1	50	1722	/msf	1,375	1,472	1,510
							/pc	18.33	19.63	20.13
1/2" X 36" X 5'	Full Lift	172965	069606008957	1	50	1917	/msf	1,375	1,472	1,510
							/pc	20.63	22.08	22.65
1/2" X 48" X 8'	Full Lift	172968	069606008940	1	40	3150	/msf	1,375	1,472	1,510
							/pc	44.00	47.10	48.32
5/8" X 48" X 8'	Full Lift	170575	081099030574	1	32	3150	/msf	1,609	1,713	1,751
							/pc	51.49	54.82	56.03

**DUROCK® UNDERLAYMENT NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF		
								ZONE 1 & 4	ZONE 2	ZONE 3
1/4" X 3' X 5'	Full Lift	170219	069606009572	5	60	1746	/msf	1,239	1,324	1,360
							/pc	18.59	19.86	20.40

**DUROCK® Interior Tape**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
2" x 50' roll	Carton	172975	069606002252	1	20 rolls	7	/roll	8.10
							/ctn	162.00

**DUROCK® Installation Kits**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
Tape and Screws	Carton	172976	069606002269	1	10 kits	20	/kit	22.75
							/ctn	227.50

**DUROCK® Screws**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ SELLING UNIT	WEIGHT /Unit		DELIVERED - PER UOM
								ZONES 1, 2, 3, 4
1 1/4" - Wood Screws - 200 Pcs/Jar	Carton	170189	069606003730	1	18 Jars/Ctn	29	/ctn	247.70
							/jar	13.76
1 1/4" - Wood Screws - 600 Pcs/Jar	Carton	170185	069606003747	1	10 Jars/Ctn	32	/ctn	327.70
							/jar	32.77
1 1/4" - Wood Screws - 5000 Pcs	Carton	172400	081099003066	5	5000 Pcs/Ctn	30	/ctn	290.35
							/mpc	58.07
1 1/4" - Steel Screws - 5000 pcs	Carton	282060	081099016646	5	5000 Pcs/Ctn	30	/ctn	327.40
							/mpc	65.48

**NOTE:** 1/2" DUROCK Cement Board can be used for exterior applications where uniform design wind loads are less than 30 PSF. 1/2" DUROCK Cement Board is available in 4' and 6' lengths by special order, 5/8" X 48" X 8' panels are also available by special order. A minimum lead time of four (4) weeks is required and a minimum quantity of 1 lift. DUROCK Cement Board is UL / ULC classified for use as a wall shield and floor protector for room heaters and stoves. For further information see our DUROCK Cement Board Installation Guide or contact your local CGC Representative. DUROCK Installation Kits contain sufficient quantities of fasteners and DUROCK tape to complete a typical four (4) panel installation.

**\*\*NOTE:** DUROCK Tile Membrane Kits contain: 3' x 25' Rolls Membrane + 2 x 1 Quart Pail Adhesive  
DUROCK Tile Membrane and DUROCK Tile Membrane Adhesive are available in full pallet quantities.  
Split pallets will be allowed in quantities of six (6) rolls of Membrane plus six (6) pails of Adhesive on a pallet.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

			
<b>DEALER PRICE LIST</b>		<b>PANEL PRODUCTS</b> <b>FIBEROCK PANELS</b> <b>Alberta/Eastern B.C.</b>	
Effective:	OCTOBER 10, 2016		
Supersedes:	October 3, 2016		

**INTERIOR ABUSE AND WATER RESISTANT PANELS**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/2" FIBEROCK® Aqua-Tough™ Tile Backerboard	3' x 5'	Full Lift	S.E.		060088	081099015373	1	50	750	2036	712

1/2" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060099	081099015427	5	30	960	2682	760
	4' x 9'					081099015335	5	30	1080	3017	
	4' x 10'					081099015434	5	30	1200	3352	

5/8" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060004	081099015540	5	24	768	2602	819
	4' x 9'					081099015458	5	24	864	2928	
	4' x 10'					081099015557	5	24	960	3253	
	4' x 12'					081099015564	5	24	1152	3904	

**FLOOR UNDERLAYMENT**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/4" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060085	081099016097	1	60	960	1497	753

3/8" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060086	081099016103	1	60	960	2040	816
	4' x 8'					081099016110	5	40	1280	2720	

**NOTE:**  
 For non-standard lengths of FIBEROCK panels, there is a minimum order requirement of 20 MSF per length and an up-charge of \$70/MSF. For quantities greater than 50 MSF per length, the up-charge is waived. Once manufactured, non-standard length orders are non-cancellable.

Please contact your customer service representative to determine lead times for full truckload orders of Fiberock products direct from CGC manufacturing facility. Truckload orders represent a minimum 20 MSF and may contain a combination of Fiberock Panel Products.

S.E. = Square Edge, T.E. = Tapered Edge       Abuse Resistant       Moisture Resistant       Fire Rated

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**DEALER PRICE LIST**

**PANEL PRODUCTS**

**GLASS MAT PANELS**

**GYPNUM LAY-IN PANELS**

**Alberta/Eastern B.C.**

Effective: **OCTOBER 10, 2016**

Supersedes: **October 3, 2016**

**SECUROCK® GLASS-MAT SHEATHING PANEL - Square Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1/2" CGC Securock Glass-Mat Sheathing Panels	8	Full Lift	221652	069606009855	1	50	1600	3200	950	1,104	1,163
	9			069606009862	5	50	1800	3600			
	10			069606009879	5	50	2000	4000			
5/8" CGC Securock Glass-Mat Sheathing Panels Firecode X	8	Full Lift	221658	069606009893	1	40	1280	3392	1,026	1,194	1,259
	9			069606009909	5	40	1440	3816			
	10			069606009916	5	40	1600	4240			

**SHEETROCK® GLASS-MAT PANELS MOLD TOUGH® - Tapered Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1/2" Glass-Mat Panels Mold Tough	8	Full Lift	221720	069606009688	1	25	1600	3200	1,006	1,168	1,231
	9			069606009695	5	25	1800	3600			
	10			069606009701	5	25	2000	4000			
	12			069606009718	5	25	2400	4800			
5/8" Glass-Mat Panels Mold Tough FIRECODE (Type X)	8	Full Lift	221710	069606009640	1	16	1280	3072	1,093	1,272	1,342
	9			069606009657	5	16	1440	3456			
	10			069606009664	1	16	1600	3840			
	12			069606009671	1	16	1920	4608			
5/8" Glass-Mat Panels Mold Tough AR Firecode X	8	Full Lift	221725	-	5	13	832	2330	1,642	1,922	2,020
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3494			
5/8" Glass-Mat Panels Mold Tough VHI Firecode X	8	Full Lift	221726	-	5	13	832	2330	2,382	2,788	2,931
	10			-	5	13	1040	2912			
	12			-	5	13	1248	3494			

**SHEETROCK® GLASS MAT LINER PANEL - Beveled Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF		
									ZONE 1&4	ZONE 2	ZONE 3
1" Glass Mat Liner Panel - 24" wide	8	Full Lift	221800	06966009268	3	40	640	2560	1,174	1,365	1,439
	9			06966009275	5	40	720	2880			
	10			06966009282	3	40	800	3200			
	12			06966009299	5	40	960	3840			

**SHEETROCK® GYPNUM LAY-IN PANELS - Square Edge**

	PANEL SIZE	SELLING UNIT	ITEM #	COMM CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED PER MSF
									ZONES 1,2,3,4
1/2" Vinyl Regular Core	2' x 2'	Full Lift	3260	706550	5	160	640	1314	1,823
	2' x 4'	Full Lift	3270	706551	1	80	640	1312	1,754
1/2" Vinyl FIRECODE "C" Core	2' x 2'	Full Lift	--	706511	5	160	640	1317	1,964
	2' x 4'	Full Lift	--	706510	5	80	640	1312	1,964
1/2" Clean Room FIRECODE "C" Core	2' x 2'	Full Lift	--	703542	5	160	640	1313	3,648
	2' x 4'	Full Lift	3200	703543	5	80	640	1313	3,537
1/2" TDL Mocha Regular Core	2' x 2'	Full Lift	--	706519	1	160	640	1319	2,320
	2' x 4'	Full Lift	--	706520	5	80	640	1313	2,320

Note: All Gypsum Lay-In panels are Climaplus. Must be ordered in full lift quantities.

Minimum 3 lift orders picked up from a CGC facility or minimum 1 lift top loaded on a full truckload of CGC products.

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**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

	<b>PANEL PRODUCTS</b>
	<b>POLICIES</b>
<b>DEALER PRICE LIST</b>	<b>TERMS AND CONDITIONS</b>
Effective: <b>OCTOBER 10, 2016</b>	<b>Alberta/Eastern B.C.</b>
Supersedes: <b>October 3, 2016</b>	

**SCOPE**

These Marketing Policies apply to all Panel Products and Accessories listed herein.  
 Panel Products include: Gypsum Board, Cement Board, Fiberock Panels, Fiberock Underlayment, Gypsum Lay-In Panels and Glass-Mat Panels.

**TERMS AND CONDITIONS**

All orders are subject to the terms and conditions printed on the back of the invoice. A copy is available on request.  
 All sales of product are F.O.B. point of shipment.

**CLASSES OF TRADE**

Direct sales will be made to authorized dealers and distributors. We may also sell to approved O.E.M. accounts.

**PRICING**

Prices shown include freight costs when delivered in full truckloads of CGC products except where stated otherwise.  
 Prices exclude any Federal and Provincial sales taxes where applicable and are subject to change without notice.

**DELIVERY NOTES**

Truckload minimum weight to obtain delivered price is 50,000 pounds and the maximum is 90,000 pounds.  
 This 50,000 pound minimum must be adhered to, except where the trailer is loaded to full cubic or visible capacity.  
 Pick up is allowed on full truckloads only (truckload minimum weight for pick up is 50,000 pounds)  
 Stop-off shipments/pooled loads are permitted on full truckloads only. Maximum of 3 stops per truckload. The stop-offs must be within 125 kms of the final destination, and each dealer will be invoiced \$60.00.  
 Shipments will be from our Calgary facility, or at our option, from other manufacturing locations.  
 Pick-up of Durock Cement Board and Accessories at our Calgary facility is permitted. Minimum order for Durock Cement Board is 1 lift or 1400 pounds. Confirmed date and time for pickup is required. Please contact your CGC Customer Service Representative for details.  
 Truck service via our contract carrier is available only to a dealer's warehouse located on a serviced highway.  
 Job site or curb side delivery is not permitted.  
 Unloading expectations: customer has a maximum of 2 hours to unload a truck. Charges for unloading beyond the 2 hours will be charged to the customer.

**PALLETS & DUNNAGE**

CGC returnable Pallets will be charged to the customer on the invoice at time of shipment and a credit will be issued on return of the pallets to a CGC facility.  
 Customer service must be notified in advance to request pickup of dunnage/pallets. Drivers won't pick up without authorization noted on the order.  
 Pallets must be CGC returnable pallets in reusable condition. Broken stringers or deck/deckboards are rendered unusable and will not be accepted for return.  
 Minimum quantity for return is 10 pallets.  
 The following constitutes an "acceptable" returned dunnage: All dunnage will be USG/CGC produced ONLY; kept clean and dry and stacked neatly; stacked with 10 pieces per level up to a maximum height of 48" or 4 feet; started on three pieces of dunnage to allow fork truck accessibility; piled according to size - pallets mixed with 54" and 48" dunnage will not be accepted; a partial pallet of 54" dunnage will be accepted if necessary; dunnage on the pallet must be stretch wrapped to prevent movement for safe transportation.

**SHORTAGE OR DAMAGED GOODS**

When shortage or damaged goods occur, this situation must be noted on the bill of lading by the carrier and also by the customer at the time of unloading.  
 Whenever possible, a photo of the damaged goods should be taken so that CGC can see and acknowledge the claim.  
 Please notify your CGC Sales Representative within 24 hours if a claim is pending.

**TERMS OF PAYMENT**

1% Cash Discount when paid by the 15th of the month following shipment; net end of month following.

**RETURNED MATERIAL**

Before any material is returned, approval must be obtained from your CGC Sales Representative or Customer Service Representative.  
 Unless the cause of return is due to faulty manufacture or shipping error, credit for material returned in saleable condition will be at invoice price less a 10% handling charge, less any freight paid by us.  
 We will not accept return for credit any non-standard products manufactured to order.

**SPECIAL ORDERS**

Special lengths of gypsum board can be produced between 8' and 14' in 1/2" increments and are subject to manufacturing tolerance.  
 Special lengths must be ordered in full lift quantities above 50 MSF, and the product will be invoiced for the actual amount of MSF purchased.

- For special orders, the following conditions apply:
- The purchase order is firm and is non-cancelable.
  - Up to 5% over-runs must be accepted.
  - If end finishing is impractical, then plant cut ends must be accepted.
  - Upon completion of product run customer must take delivery of the entire quantity produced.
  - Set-Up Charge: \$250 per length.

For more information regarding special order requests, including product availability, minimum quantities and lead times please contact your CGC Sales Representative or your CGC Customer Service Representative.

**SERVICE GUIDE**

Service Level	Availability
1	Readily Available
2	3 Business Days
3	5 Business Days
4	10 Business Days
5	Special Order - contact CGC Customer Service for lead time and possible minimum quantities required.

**DEFINITION OF ZONES**

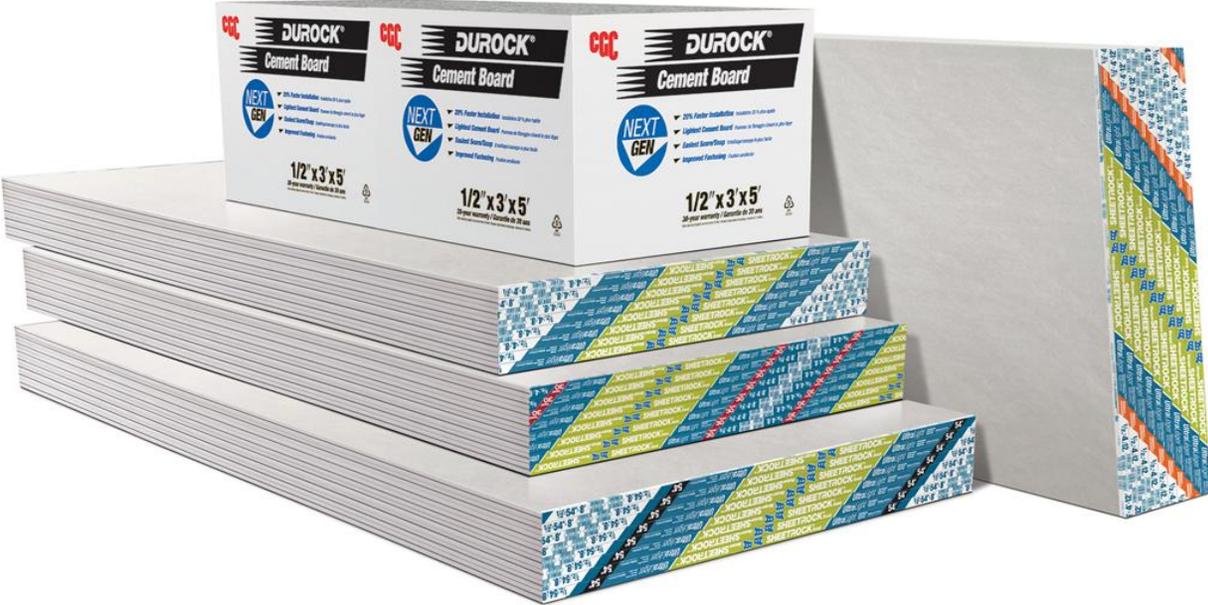
<b>ZONE 1</b>	On the East: On the South: On the West: On the North:	The Alberta/Saskatchewan Border The Canada/U.S.A. Border The Alberta/British Columbia Border The 55th Parallel - (Grande Cache and Jasper, use Zone 2)
<b>ZONE 2</b>	On the East: On the South: On the West: On the North:	The Alberta/Saskatchewan Border The 55th Parallel The Alberta/British Columbia Border The 57th Parallel - (Contact Sales Representative for prices north of 57th)
<b>ZONE 3</b>	On the East: On the South: On the West: On the North:	The Alberta/British Columbia Border The 55th Parallel Straight line from the 55th Parallel to the 57th Parallel through Hudson Hope and Wonowon The 57th Parallel
<b>ZONE 4</b>		From the British Columbia border and from the Canada/U.S.A. border at Grand Forks through to Golden, B.C.



# PRICE LIST

## PANEL PRODUCTS

### British Columbia



<b>Effective</b>	<b>May 1, 2017</b>
<b>Supersedes</b>	<b>November 1, 2016</b>
<b>Web Site</b>	<b>cgcinc.com</b>

							
<b>DEALER PRICE LIST</b>				<b>PANEL PRODUCTS</b>			
Effective: <b>MAY 1, 2017</b>				<b>GYPSUM PANELS</b>			
Supersedes: <b>November 1, 2016</b>							
				<b>British Columbia</b>			

**SHEETROCK® GYPSUM PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" UltraLight	8	Full Lift	141134	069606009220	1	25	1600	2040	555	570	577	555
	8 6"			069606009435	1	25	1700	2170				
	9			069606009237	1	25	1800	2295				
	10			069606009244	1	25	2000	2550				
	12			069606009251	1	25	2400	3060				
	14			069606009442	1	25	2800	3570				

3/8" Plain	8	Full Lift	141090	069606005000	1	40	2560	3300	600	614	621	600
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1/4" Flexible	8	Full Lift	141050	069606005833	1	34	2176	2012	683	697	706	683
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**SHEETROCK® 54" GYPSUM PANELS (\*\*)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" 54" UltraLight	8	Full Lift	141135	069606009534	1	25	1800	2304	648	658	665	648
	9			--	1	25	2025	2592				
	10			069606009558	1	25	2250	2880				
	12			069606009305	1	25	2700	3456				

5/8" 54" FIRECODE Core (Type X)	8	Full Lift	142220	--	1	20	1440	3269	814	828	838	814
	9			--	1	20	1620	3678				
	10			--	1	20	1800	4086				
	12			069606005932	1	20	2160	4903				

5/8" 54" UltraLight FIRECODE (ULIX)	8	Full Lift	141149	--	1	20	1440	2563	871	887	896	871
	10			--	1	20	1800	3204				
	12			069606009992	1	20	2160	3845				

**SHEETROCK® FIRECODE® CORE GYPSUM PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" FIRECODE "C" Core	8	Full Lift	142310	069606005062	1	25	1600	3136	711	727	736	711
	9			069606005321	1	25	1800	3528				
	10			069606005079	1	25	2000	3920				
	12			069606005086	1	25	2400	4704				

5/8" UltraLight FIRECODE 30	8	Full Lift	141138	069606009695	1	20	1280	2187	735	749	757	735
	9			069606009602	5	20	1440	2459				
	10			069606009619	5	20	1600	2734				
	12			069606009626	1	20	1920	3275				

5/8" FIRECODE Core (Type X)	8	Full Lift	142110	069606005093	1	20	1280	2872	735	749	757	735
	9			069606005291	1	20	1440	3231				
	10			069606005109	1	20	1600	3588				
	12			069606005116	1	20	1920	4306				

5/8" UltraLight FIRECODE (ULIX)	8	Full Lift	141153	069606009312	1	20	1280	2240	787	802	809	787
	12			069606009343	1	20	1920	3360				

5/8" FIRECODE "C" Core (Type C)	8	Full Lift	142380	069606005246	1	13	832	2114	890	942	952	890
	10			069606005253	1	13	1040	2642				
	12			069606005260	1	13	1248	3170				

**SHEETROCK® ULTRACODE® CORE GYPSUM PANELS (TYPE C)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
3/4" ULTRACODE Core	8	Full Lift	143560	069606005567	5	12	768	2205	1,265	1,282	1,286	1,265
	9			069606005574	5	12	864	2480				
	10			069606005581	5	12	960	2755				
	12			069606005598	5	12	1152	3005				

NOTE: On any full truckload of CGC products, a maximum of 1/2 truckload may be 54" (\*\*) (due to the width of these panels). All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise.

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	<b>DEALER PRICE LIST</b>			<b>SHEETROCK<sup>®</sup></b>			
	Effective: <b>MAY 1, 2017</b> Supersedes: <b>November 1, 2016</b>			<b>PANEL PRODUCTS</b> <b>GYPHUM PANELS</b> <b>British Columbia</b>			

<b>GRAND PRIX<sup>®</sup> PLASTER BASES - Eased Edge</b>												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Grand Prix Plaster Base	8	Full Lift	181705	081099035067	5	30	1920	2400	589	602	612	589
	12			081099035081	5	17	1632	2040				
5/8" Grand Prix Plaster Base FIRECODE Core (Type X)	8	Full Lift	183700	081099002069	5	24	1536	3579	758	775	784	758
	12			081099001239	5	13	1248	2908				

<b>SHEETROCK<sup>®</sup> PANELS MOLD TOUGH<sup>®</sup></b>												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Mold Tough	8	Full Lift	143021	069606009800	1	25	1600	2160	1,083	1,094	1,101	1,083
	9			069606009817	5	25	1800	2430				
	10			069606009824	1	25	2000	2700				
	12			069606009831	5	25	2400	3240				
5/8" Mold Tough FIRECODE (Type X)	8	Full Lift	143132	069606009190	1	20	1280	3532	1,179	1,193	1,196	1,179
	10			069606009206	1	20	1600	4412				
	12			069606009213	5	20	1920	5292				
5/8" Mold Tough Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	143134	069606009725	5	13	832	2330	1,753	1,772	1,781	1,753
	9			069606009732	5	13	936	2621				
	10			069606009749	5	13	1040	2912				
	12			069606009756	5	13	1248	3495				
5/8" Mold Tough Abuse-Resistant VHI (Very High Impact) FIRECODE Core (Type X)	8	Full Lift	143014	-	5	13	832	2330	2,475	2,503	2,516	2,475
	9			-	5	13	936	2621				
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3495				

<b>SHEETROCK<sup>®</sup> CEILING BOARD</b>												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Interior Ceiling Board	8	Full Lift	141139	069606009350	1	25	1600	2040	665	684	694	665
	10			069606009367	1	25	2000	2550				
	12			069606009374	1	25	2400	3060				
	14			069606009428	1	25	2800	3570				
1/2" 54" UltraLight Interior Ceiling Board	8	Full Lift	141142	069606010004	1	25	1800	2304	690	710	721	690
	10			069606010011	1	25	2250	2880				
	12			069606010028	1	25	2700	3456				

<b>SHEETROCK<sup>®</sup> ABUSE RESISTANT PANELS</b>												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" Abuse-Resistant FIRECODE "C" Core	8	Full Lift	141271	069606005703	5	25	1600	3440	882	897	904	882
	10			069606005710	5	25	2000	4300				
	12			069606005727	5	25	2400	5160				
5/8" Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	141321	069606005734	5	20	1280	3430	1,025	1,041	1,047	1,025
	9			069606005741	5	20	1440	3860				
	10			069606005758	5	20	1600	4448				
	12			069606005765	5	20	1920	5145				

Note: For Abuse Resistant Drywall Panels please also see Sheetrock Mold Tough Panels above.

<b>SHEETROCK<sup>®</sup> DRYWALL REPAIR PANELS - Square Edge</b>												
	PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /UNIT	WEIGHT LBS/UNIT	DELIVERED - PER UNIT				
								ZONE 1	ZONE 2	ZONE 3	ZONE 4	
1/2" Repair Panel 24" x 24"	24"x24"	Carton of 75	141133	069606008834	1	75	420	/ctn	740.80	761.10	771.40	740.80
								/pc	9.88	10.15	10.29	9.88
1/2" Repair Panel 16" x 24"	16"x24"	Carton of 12	141120	069606009848	1	12	42	/ctn	129.64	133.27	134.66	129.64
								/pc	10.80	11.11	11.22	10.80

Note: All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise. All invoicing is at MSF price for SHEETROCK Repair Panels. Pricing per carton and piece is for reference only.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
**Email: cgccustomerservice@cgccinc.com**  
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**DUROCK® Brand**
**DEALER PRICE LIST**
**PANEL PRODUCTS**
**CEMENT BOARD**
**British Columbia**

 Effective: **MAY 1, 2017**

 Supersedes: **November 1, 2016**
**DUROCK® CEMENT BOARD NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF			
								ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" X 32" X 5'	Full Lift	170573	069606008933	1	50	1722	/msf	1,419	1,429	1,462	1,412
							/pc	18.92	19.05	19.49	18.83
1/2" X 36" X 5'	Full Lift	172965	069606008957	1	50	1917	/msf	1,419	1,429	1,462	1,412
							/pc	21.29	21.44	21.93	21.18
1/2" X 48" X 8'	Full Lift	172968	069606008940	1	40	3150	/msf	1,419	1,429	1,462	1,412
							/pc	45.41	45.73	46.78	45.18
5/8" X 48" X 8'	Full Lift	170575	081099030574	1	32	3150	/msf	1,651	1,660	1,703	1,646
							/pc	52.83	53.12	54.50	52.67

**DUROCK® UNDERLAYMENT NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF			
								ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/4" X 3' X 5'	Full Lift	170219	069606009572	5	60	1746	/msf	1,277	1,286	1,317	1,271
							/pc	19.16	19.29	19.76	19.07

**DUROCK® Interior Tape**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
2" x 50' roll	Carton	172975	069606002252	1	20 rolls	7	/roll	9.50			
							/ctn	190.00			

**DUROCK® Installation Kits**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
Tape and Screws	Carton	172976	069606002269	1	10 kits	20	/kit	22.75			
							/ctn	227.50			

**DUROCK® Screws**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ SELLING UNIT	WEIGHT /Unit		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
1 1/4" - Wood Screws - 200 Pcs/Jar	Carton	170189	069606003730	2	18 Jars/Ctn	29	/ctn	247.70			
							/jar	13.76			
1 1/4" - Wood Screws - 600 Pcs/Jar	Carton	170185	069606003747	2	10 Jars/Ctn	32	/ctn	327.70			
							/jar	32.77			
1 1/4" - Wood Screws - 5000 Pcs	Carton	172400	081099003066	5	5000 Pcs/Ctn	30	/ctn	290.35			
							/mpc	58.07			
1 1/4" - Steel Screws - 5000 pcs	Carton	282060	081099016646	5	5000 Pcs/Ctn	30	/ctn	327.40			
							/mpc	65.48			

NOTE: 1/2" DUROCK Cement Board can be used for exterior applications where uniform design wind loads are less than 30 PSF.

1/2" DUROCK Cement Board is available in 4' and 6' lengths by special order, 5/8" X 48" X 8' panels are also available by special order. A minimum lead time of four (4) weeks is required and a minimum quantity of 1 lift.

DUROCK Cement Board is UL / ULC classified for use as a wall shield and floor protector for room heaters and stoves. For further information see our DUROCK Cement Board Installation Guide or contact your local CGC Representative.

DUROCK Installation Kits contain sufficient quantities of fasteners and DUROCK tape to complete a typical four (4) panel installation.

\*\*NOTE: DUROCK Tile Membrane Kits contain: 3' x 25' Rolls Membrane + 2 x 1 Quart Pail Adhesive

DUROCK Tile Membrane and DUROCK Tile Membrane Adhesive are available in full pallet quantities.

Split pallets will be allowed in quantities of six (6) rolls of Membrane plus six (6) pails of Adhesive on a pallet.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

			
<b>DEALER PRICE LIST</b>		<b>PANEL PRODUCTS</b> <b>FIBEROCK PANELS</b> <b>British Columbia</b>	
Effective:	MAY 1, 2017		
Supersedes:	November 1, 2016		

### INTERIOR ABUSE AND WATER RESISTANT PANELS

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT / LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/2" FIBEROCK® Aqua-Tough™ Tile Backerboard	3' x 5'	Full Lift	S.E.		060088	081099015373	1	50	750	2036	757

1/2" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060099	081099015427	5	30	960	2682	808
	4' x 9'					081099015335	5	30	1080	3017	
	4' x 10'					081099015434	5	30	1200	3352	

5/8" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060004	081099015540	5	24	768	2602	867
	4' x 9'					081099015458	5	24	864	2928	
	4' x 10'					081099015557	5	24	960	3253	
	4' x 12'					081099015564	5	24	1152	3904	

### FLOOR UNDERLAYMENT

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT / LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/4" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060085	081099016097	1	60	960	1497	753

3/8" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060086	081099016103	1	60	960	2040	816
	4' x 8'					081099016110	5	40	1280	2720	

#### NOTE:

For non-standard lengths of FIBEROCK panels, there is a minimum order requirement of 20 MSF per length and an up-charge of \$70/MSF. For quantities greater than 50 MSF per length, the up-charge is waived. Once manufactured, non-standard length orders are non-cancellable.

Please contact your customer service representative to determine lead times for full truckload orders of Fiberock products direct from CGC manufacturing facility. Truckload orders represent a minimum 20 MSF and may contain a combination of Fiberock Panel Products.

S.E. = Square Edge, T.E. = Tapered Edge



Abuse Resistant



Moisture Resistant



Fire Rated

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

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<b>DEALER PRICE LIST</b>				<b>PANEL PRODUCTS</b> <b>GLASS MAT PANELS</b> <b>GYPNUM LAY-IN PANELS</b> <b>British Columbia</b>			
Effective:		MAY 1, 2017					
Supersedes:		November 1, 2016					

**SECUROCK® GLASS-MAT SHEATHING PANEL - Square Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" CGC Securock Glass-Mat Sheathing Panels	8	Full Lift	221652	069606009855	1	50	1600	3200	933	957	969	933
	9			069606009862	5	50	1800	3600				
	10			069606009879	5	50	2000	4000				

5/8" CGC Securock Glass-Mat Sheathing Panels Firecode X	8	Full Lift	221658	069606009893	1	40	1280	3392	1,008	1,033	1,047	1,008
	9			069606009909	5	40	1440	3816				
	10			069606009916	5	40	1600	4240				

**SHEETROCK® GLASS-MAT PANELS MOLD TOUGH® - Tapered Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" Glass-Mat Panels Mold Tough	8	Full Lift	221720	069606009688	3	25	1600	3200	1,037	1,063	1,077	1,037
	9			069606009695	5	25	1800	3600				
	10			069606009701	5	25	2000	4000				
	12			069606009718	5	25	2400	4800				

5/8" Glass-Mat Panels Mold Tough FIRECODE (Type X)	8	Full Lift	221710	069606009640	1	16	1280	3072	1,126	1,154	1,172	1,126
	9			069606009657	5	16	1440	3456				
	10			069606009664	1	16	1600	3840				
	12			069606009671	1	16	1920	4608				

5/8" Glass-Mat Panels Mold Tough AR Firecode X	8	Full Lift	221725	-	5	13	832	2330	1,613	1,661	1,678	1,613
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3494				

5/8" Glass-Mat Panels Mold Tough VHI Firecode X	8	Full Lift	221726	-	5	13	832	2330	2,340	2,410	2,433	2,340
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3494				

**DUROCK® GLASS-MAT TILE BACKERBOARD - Square Edge** NEW!

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" x 4' Glass-Mat Tile Backerboard	5	Full Lift	221863	081099038747	1	50	1000	1800	1,485	1,524	1,543	1,485
	8			081099038730	1	50	1600	2800				

5/8" x 4' Glass-Mat Tile Backerboard	8	Full Lift	221862	--	1	40	1280	3250	1,606	1,647	1,669	1,606
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**SHEETROCK® GLASS MAT LINER PANEL - Beveled Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1" Glass Mat Liner Panel - 24" wide	8	Full Lift	221800	06966009268	1	40	640	2560	1,211	1,242	1,260	1,211
	9			06966009275	5	40	720	2880				
	10			06966009282	1	40	800	3200				
	12			06966009299	5	40	960	3840				

**SHEETROCK® GYPNUM LAY-IN PANELS - Square Edge**

	PANEL SIZE	SELLING UNIT	ITEM #	COMM CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONES 1,2,3,4			
1/2" Vinyl Regular Core	2' x 2'	Full Lift	3260	706550	5	160	640	1314	1,767			
	2' X 4'	Full Lift	3270	706551	1	80	640	1312	1,705			

1/2" Vinyl FIRECODE "C" Core	2' x 2'	Full Lift	--	706511	5	160	640	1317	1,905			
	2' X 4'	Full Lift	--	706510	5	80	640	1312	1,846			

1/2" Clean Room FIRECODE "C" Core	2' x 2'	Full Lift	--	703542	5	160	640	1313	3,648			
	2' X 4'	Full Lift	3200	703543	5	80	640	1313	3,537			

1/2" TDL Mocha Regular Core	2' x 2'	Full Lift	--	706519	1	160	640	1319	2,253			
	2' X 4'	Full Lift	--	706520	5	80	640	1313	2,253			

Note: All Gypsum Lay-In panels are Climaplus. Must be ordered in full lift quantities.  
 Minimum 3 lift orders picked up from a CGC facility or minimum 1 lift top loaded on a full truckload of CGC products.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
**Email: [cgccustomerservice@cgccinc.com](mailto:cgccustomerservice@cgccinc.com)**  
**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

	<b>PANEL PRODUCTS</b>
	<b>POLICIES</b>
<b>DEALER PRICE LIST</b>	<b>TERMS AND CONDITIONS</b>
Effective: <b>MAY 1, 2017</b> Supersedes: <b>November 1, 2016</b>	<b>British Columbia</b>

**SCOPE**

These Marketing Policies apply to all Panel Products and Accessories listed herein.  
 Panel Products include: Gypsum Board, Cement Board, Fiberock Panels, Fiberock Underlayment, Gypsum Lay-In Panels and Glass-Mat Panels.

**TERMS AND CONDITIONS**

All orders are subject to the terms and conditions printed on the back of the invoice. A copy is available on request.  
 All sales of product are F.O.B. point of shipment.

**CLASSES OF TRADE**

Direct sales will be made to authorized dealers and distributors. We may also sell to approved O.E.M. accounts.

**PRICING**

Prices shown include freight costs when delivered in full truckloads of CGC products except where stated otherwise.  
 Prices exclude any Federal and Provincial sales taxes where applicable and are subject to change without notice.

**DELIVERY NOTES**

Truckload minimum weight to obtain delivered price is 50,000 pounds and the maximum is 90,000 pounds.  
 This 50,000 pound minimum must be adhered to, except where the trailer is loaded to full cubic or visible capacity.  
 Pick up is allowed on full truckloads only (truckload minimum weight for pick up is 50,000 pounds)  
 Stop-off shipments/pooled loads are permitted on full truckloads only. Maximum of 3 stops per truckload. The stop-offs must be within 125 kms of the final destination, and each dealer will be invoiced \$60.00.  
 Shipments will be from our Port Kells facility, or at our option, from other manufacturing locations.  
 Pick-up of Durock Cement Board and Accessories at our Calgary facility is permitted. Minimum order for Durock Cement Board is 1 lift or 1400 pounds. Confirmed date and time for pickup is required. Please contact your CGC Customer Service Representative for details.  
 Truck service via our contract carrier is available only to a dealer's warehouse located on a serviced highway.  
 Job site or curb side delivery is not permitted.  
 Unloading expectations: customer has a maximum of 2 hours to unload a truck. Charges for unloading beyond the 2 hours will be charged to the customer.

**PALLETS & DUNNAGE**

CGC returnable Pallets will be charged to the customer on the invoice at time of shipment and a credit will be issued on return of the pallets to a CGC facility.  
 Customer service must be notified in advance to request pickup of dunnage/pallets. Drivers won't pick up without authorization noted on the order.  
 Pallets must be CGC returnable pallets in reusable condition. Broken stringers or deck/deckboards are rendered unusable and will not be accepted for return.  
 Minimum quantity for return is 10 pallets.  
 The following constitutes an "acceptable" returned dunnage: All dunnage will be USG/CGC produced ONLY; kept clean and dry and stacked neatly; stacked with 10 pieces per level up to a maximum height of 48" or 4 feet; started on three pieces of dunnage to allow fork truck accessibility; piled according to size - pallets mixed with 54" and 48" dunnage will not be accepted; a partial pallet of 54" dunnage will be accepted if necessary; dunnage on the pallet must be stretch wrapped to prevent movement for safe transportation.

**SHORTAGE OR DAMAGED GOODS**

When shortage or damaged goods occur, this situation must be noted on the bill of lading by the carrier and also by the customer at the time of unloading.  
 Whenever possible, a photo of the damaged goods should be taken so that CGC can see and acknowledge the claim.  
 Please notify your CGC Sales Representative within 24 hours if a claim is pending.

**TERMS OF PAYMENT**

1% Cash Discount when paid by the 15th of the month following shipment; net end of month following.

**RETURNED MATERIAL**

Before any material is returned, approval must be obtained from your CGC Sales Representative or Customer Service Representative.  
 Unless the cause of return is due to faulty manufacture or shipping error, credit for material returned in saleable condition will be at invoice price less a 10% handling charge, less any freight paid by us.  
 We will not accept return for credit any non-standard products manufactured to order.

**SPECIAL ORDERS**

Special lengths of gypsum board can be produced between 8' and 14' in 1/2" increments and are subject to manufacturing tolerance.  
 Special lengths must be ordered in full lift quantities above 50 MSF, and the product will be invoiced for the actual amount of MSF purchased.

For special orders, the following conditions apply:

- a) The purchase order is firm and is non-cancelable.
- b) Up to 5% over-runs must be accepted.
- c) If end finishing is impractical, then plant cut ends must be accepted.
- d) Upon completion of product run customer must take delivery of the entire quantity produced.
- e) Set-Up Charge: \$250 per length.

For more information regarding special order requests, including product availability, minimum quantities and lead times please contact your CGC Sales Representative or your CGC Customer Service Representative.

**SERVICE GUIDE**

Service Level	Availability
1	Readily Available
2	3 Business Days
3	5 Business Days
4	10 Business Days
5	Special Order - contact CGC Customer Service for lead time and possible minimum quantities required.

**DEFINITION OF ZONES**

<b>ZONE 1</b>	On the East: By a line from Squamish to Hope to the Canada - U.S.A. Border On the South: By the Canada - U.S.A. Border On the West: Highway 99, including Richmond Delta, White Rock, Ladner On the North: North and West Vancouver to Horseshoe Bay to Squamish
<b>ZONE 2</b>	On the East: By a line from Golden to Grand Forks On the South: By the Canada - U.S.A. Border On the West: By a line from Squamish to Hope to the Canada - U.S.A. Border On the North: By a line from Squamish along the Trans Canada Hwy to Golden Vancouver Island: Up to Campbell River and running West on Hwy 28
<b>ZONE 3</b>	On the South: Trans Canada Hwy On the North: Hwy 16 East/ West: Within 35 km East & West of Hwy 97 up to Prince George
<b>ZONE 4</b>	FOB Plant Prices Yukon Territory and other British Columbia destinations outside of Zone 1 Prices are F.O.B. Port Kells Reload Centre



# PRICE LIST

## PANEL PRODUCTS

### British Columbia



Effective	October 10, 2016
Supersedes	October 3, 2016
Web Site	cgcinc.com

							
<b>DEALER PRICE LIST</b>				<b>PANEL PRODUCTS</b>			
Effective:		OCTOBER 10, 2016		<b>GYPSON PANELS</b>			
Supersedes:		October 3, 2016		<b>British Columbia</b>			

**SHEETROCK® GYPSON PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" UltraLight	8	Full Lift	141134	069606009220	1	25	1600	2040	403	414	419	392
	8 6"			069606009435	1	25	1700	2170				
	9			069606009237	1	25	1800	2295				
	10			069606009244	1	25	2000	2550				
	12			069606009251	1	25	2400	3060				
	14			069606009442	1	25	2800	3570				

3/8" Plain	8	Full Lift	141090	069606005000	1	40	2560	3300	566	579	586	558
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1/4" Flexible	8	Full Lift	141050	069606005833	1	34	2176	2012	644	658	666	633
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**SHEETROCK® 54" GYPSON PANELS (\*\*)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" 54" UltraLight	8	Full Lift	141135	069606009534	1	25	1440	1980	540	548	554	525
	9			--	1	25	2025	2785				
	10			069606009558	1	25	1800	2470				
	12			069606009305	1	25	2700	3445				
	14			--	1	25	3150	4331				

5/8" 54" FIRECODE Core (Type X)	8	Full Lift	142220	--	1	20	1440	3269	678	690	698	662
	9			--	1	20	1620	3678				
	10			--	1	20	1800	4086				
	12			069606005932	1	20	2160	4894				

5/8" 54" UltraLight FIRECODE (ULIX) 	8	Full Lift	141149	--	1	20	1440	2563	726	739	747	709
	10			--	1	20	1800	3204				
	12			069606009992	1	20	2160	3845				

**SHEETROCK® FIRECODE® CORE GYPSON PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
1/2" FIRECODE "C" Core	8	Full Lift	142310	069606005062	1	25	1600	3136	516	528	534	507
	9			069606005321	1	25	1800	3528				
	10			069606005079	1	25	2000	3920				
	12			069606005086	1	25	2400	4704				

5/8" UltraLight FIRECODE 30	8	Full Lift	141138	069606009695	1	20	1280	2187	533	544	549	519
	9			069606009602	5	20	1440	2459				
	10			069606009619	5	20	1600	2734				
	12			069606009626	1	20	1920	3275				

5/8" FIRECODE Core (Type X)	8	Full Lift	142110	069606005093	1	20	1280	2872	533	544	549	519
	9			069606005291	1	20	1440	3231				
	10			069606005109	1	20	1600	3588				
	12			069606005116	1	20	1920	4306				

5/8" UltraLight FIRECODE (ULIX)	8	Full Lift	141153	069606009312	1	20	1280	2240	571	582	587	557
	12			069606009343	1	20	1920	3360				

5/8" FIRECODE "C" Core (Type C)	8	Full Lift	142380	069606005246	1	13	832	2114	840	889	898	863
	10			069606005253	1	13	1040	2642				
	12			069606005260	1	13	1248	3170				

**SHEETROCK® ULTRACODE® CORE GYPSON PANELS (TYPE C)**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE3	ZONE 4
3/4" ULTRACODE Core	8	Full Lift	143560	069606005567	5	12	768	2205	1,193	1,209	1,213	1,179
	9			069606005574	5	12	864	2480				
	10			069606005581	5	12	960	2755				
	12			069606005598	5	12	1152	3005				

NOTE: On any full truckload of CGC products, a maximum of 1/2 truckload may be 54" (\*\*) (due to the width of these panels). All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**  
**Email: cgccustomerservice@cgccinc.com**  
**Access our price lists at www.mycgc.ca**



**DEALER PRICE LIST**

**PANEL PRODUCTS  
GYPSUM PANELS  
British Columbia**

Effective: **OCTOBER 10, 2016**  
Supersedes: **October 3, 2016**

**GRAND PRIX® PLASTER BASES - Eased Edge**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Grand Prix Plaster Base	8	Full Lift	181705	081099035067	5	30	1920	2400	428	437	444	417
	12			081099035081	5	17	1632	2040				
5/8" Grand Prix Plaster Base FIRECODE Core (Type X)	8	Full Lift	183700	081099002069	5	24	1536	3579	550	562	569	539
	12			081099001239	5	13	1248	2908				

**SHEETROCK® PANELS MOLD TOUGH®**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Mold Tough	8	Full Lift	143021	069606009800	1	25	1600	2160	786	794	799	776
	9			069606009817	5	25	1800	2430				
	10			069606009824	1	25	2000	2700				
	12			069606009831	5	25	2400	3240				
5/8" Mold Tough FIRECODE (Type X)	8	Full Lift	143132	069606009190	1	20	1280	3532	855	865	868	844
	10			069606009206	1	20	1600	4412				
	12			069606009213	5	20	1920	5292				
5/8" Mold Tough Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	143134	069606009725	5	13	832	2330	1,272	1,286	1,292	1,262
	9			069606009732	5	13	936	2621				
	10			069606009749	5	13	1040	2912				
	12			069606009756	5	13	1248	3495				
5/8" Mold Tough Abuse-Resistant VHI (Very High Impact) FIRECODE Core (Type X)	8	Full Lift	143014	-	5	13	832	2330	1,796	1,816	1,826	1,782
	9			-	5	13	936	2621				
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3495				

**SHEETROCK® CEILING BOARD**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" UltraLight Interior Ceiling Board	8	Full Lift	141139	069606009350	1	25	1600	2040	482	496	504	478
	10			069606009367	1	25	2000	2550				
	12			069606009374	1	25	2400	3060				
	14			069606009428	1	25	2800	3570				

**SHEETROCK® ABUSE RESISTANT PANELS**

	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" Abuse-Resistant FIRECODE "C" Core	8	Full Lift	141271	069606005703	5	25	1600	3440	832	846	853	813
	10			069606005710	5	25	2000	4300				
	12			069606005727	5	25	2400	5160				
5/8" Abuse-Resistant FIRECODE Core (Type X)	8	Full Lift	141321	069606005734	5	20	1280	3430	967	982	988	945
	9			069606005741	5	20	1440	3860				
	10			069606005758	5	20	1600	4448				
	12			069606005765	5	20	1920	5145				

Note: For Abuse Resistant Drywall Panels please also see Sheetrock Mold Tough Panels above.

**SHEETROCK® DRYWALL REPAIR PANELS - Square Edge**

	PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /UNIT	WEIGHT LBS/UNIT	DELIVERED - PER UNIT				
								ZONE 1	ZONE 2	ZONE 3	ZONE 4	
1/2" Repair Panel 24" x 24"	24"x24"	Carton of 75	141133	069606008834	1	75	420	/ctn	537.60	552.30	559.80	522.90
								/pc	7.17	7.36	7.46	6.97
1/2" Repair Panel 16" x 24"	16"x24"	Carton of 12	141120	069606009848	1	12	42	/ctn	122.30	125.73	127.04	118.88
								/pc	10.19	10.48	10.59	9.91

Note: All items are tapered edge, 4' width and are packaged 2 per bundle, except when noted otherwise. All invoicing is at MSF price for SHEETROCK Repair Panels. Pricing per carton and piece is for reference only.

Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622  
Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)  
Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)



**DEALER PRICE LIST**

**PANEL PRODUCTS**

**CEMENT BOARD**

**British Columbia**

Effective: **OCTOBER 10, 2016**

Supersedes: **October 3, 2016**

**DUROCK® CEMENT BOARD NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF			
								ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" X 32" X 5'	Full Lift	170573	069606008933	1	50	1722	/msf	1,419	1,429	1,462	1,412
							/pc	18.92	19.05	19.49	18.83
1/2" X 36" X 5'	Full Lift	172965	069606008957	1	50	1917	/msf	1,419	1,429	1,462	1,412
							/pc	21.29	21.44	21.93	21.18
1/2" X 48" X 8'	Full Lift	172968	069606008940	1	40	3150	/msf	1,419	1,429	1,462	1,412
							/pc	45.41	45.73	46.78	45.18
5/8" X 48" X 8'	Full Lift	170575	081099030574	1	32	3150	/msf	1,651	1,660	1,703	1,646
							/pc	52.83	53.12	54.50	52.67

**DUROCK® UNDERLAYMENT NEXT GEN**

PANEL SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	WEIGHT LBS/LIFT		DELIVERED - PER MSF			
								ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/4" X 3' X 5'	Full Lift	170219	069606009572	5	60	1746	/msf	1,277	1,286	1,317	1,271
							/pc	19.16	19.29	19.76	19.07

**DUROCK® Interior Tape**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
2" x 50' roll	Carton	172975	069606002252	1	20 rolls	7	/roll	9.50			
							/ctn	190.00			

**DUROCK® Installation Kits**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ CARTON	WEIGHT LBS/CTN		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
Tape and Screws	Carton	172976	069606002269	1	10 kits	20	/kit	22.75			
							/ctn	227.50			

**DUROCK® Screws**

SIZE	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ SELLING UNIT	WEIGHT /Unit		DELIVERED - PER UOM			
								ZONES 1, 2, 3, 4			
1 1/4" - Wood Screws - 200 Pcs/Jar	Carton	170189	069606003730	2	18 Jars/Ctn	29	/ctn	247.70			
							/jar	13.76			
1 1/4" - Wood Screws - 600 Pcs/Jar	Carton	170185	069606003747	2	10 Jars/Ctn	32	/ctn	327.70			
							/jar	32.77			
1 1/4" - Wood Screws - 5000 Pcs	Carton	172400	081099003066	5	5000 Pcs/Ctn	30	/ctn	290.35			
							/mpc	58.07			
1 1/4" - Steel Screws - 5000 pcs	Carton	282060	081099016646	5	5000 Pcs/Ctn	30	/ctn	327.40			
							/mpc	65.48			

NOTE: 1/2" DUROCK Cement Board can be used for exterior applications where uniform design wind loads are less than 30 PSF.

1/2" DUROCK Cement Board is available in 4' and 6' lengths by special order, 5/8" X 48" X 8' panels are also available by special order. A minimum lead time of four (4) weeks is required and a minimum quantity of 1 lift.

DUROCK Cement Board is UL / ULC classified for use as a wall shield and floor protector for room heaters and stoves. For further information see our DUROCK Cement Board Installation Guide or contact your local CGC Representative.

DUROCK Installation Kits contain sufficient quantities of fasteners and DUROCK tape to complete a typical four (4) panel installation.

\*\*NOTE: DUROCK Tile Membrane Kits contain: 3' x 25' Rolls Membrane + 2 x 1 Quart Pail Adhesive

DUROCK Tile Membrane and DUROCK Tile Membrane Adhesive are available in full pallet quantities.

Split pallets will be allowed in quantities of six (6) rolls of Membrane plus six (6) pails of Adhesive on a pallet.

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

		<b>FIBEROCK</b>	
<b>DEALER PRICE LIST</b>		<b>PANEL PRODUCTS</b>	
Effective:	OCTOBER 10, 2016	<b>FIBEROCK PANELS</b>	
Supersedes:	October 3, 2016	<b>British Columbia</b>	

**INTERIOR ABUSE AND WATER RESISTANT PANELS**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT / LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/2" FIBEROCK® Aqua-Tough™ Tile Backerboard	3' x 5'	Full Lift	S.E.		060088	081099015373	1	50	750	2036	757

1/2" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060099	081099015427	5	30	960	2682	808
	4' x 9'					081099015335	5	30	1080	3017	
	4' x 10'					081099015434	5	30	1200	3352	

5/8" FIBEROCK® Aqua-Tough™ Interior Panel, AR	4' x 8'	Full Lift	T.E.		060004	081099015540	5	24	768	2602	867
	4' x 9'					081099015458	5	24	864	2928	
	4' x 10'					081099015557	5	24	960	3253	
	4' x 12'					081099015564	5	24	1152	3904	

**FLOOR UNDERLAYMENT**

	PANEL SIZE	SELLING UNIT	EDGE TYPE		COMM CODE	UPC CODE	SERVICE LEVEL	PIECES/ LIFT	AREA SQ. FT.	WEIGHT / LBS/LIFT	DELIVERED PER MSF
											ZONES 1,2,3,4
1/4" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060085	081099016097	1	60	960	1497	753

3/8" FIBEROCK® Aqua-Tough™ Underlayment	4' x 4'	Full Lift	S.E.		060086	081099016103	1	60	960	2040	816
	4' x 8'					081099016110	5	40	1280	2720	

**NOTE:**

For non-standard lengths of FIBEROCK panels, there is a minimum order requirement of 20 MSF per length and an up-charge of \$70/MSF. For quantities greater than 50 MSF per length, the up-charge is waived. Once manufactured, non-standard length orders are non-cancellable.

Please contact your customer service representative to determine lead times for full truckload orders of Fiberock products direct from CGC manufacturing facility. Truckload orders represent a minimum 20 MSF and may contain a combination of Fiberock Panel Products.

S.E. = Square Edge, T.E. = Tapered Edge



Abuse Resistant



Moisture Resistant



Fire Rated

**Customer Service: Toll Free 1-800-242-4418, Toll Free Fax 1-800-338-3622**

**Email: [cgccustomerservice@cgcinc.com](mailto:cgccustomerservice@cgcinc.com)**

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<b>DEALER PRICE LIST</b>				<b>PANEL PRODUCTS GLASS MAT PANELS GYPSUM LAY-IN PANELS</b>			
Effective:		OCTOBER 10, 2016		<b>British Columbia</b>			
Supersedes:		October 3, 2016					

SECUROCK® GLASS-MAT SHEATHING PANEL - Square Edge												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" CGC Securock Glass-Mat Sheathing Panels	8	Full Lift	221652	069606009855	1	50	1600	3200	950	974	987	950
	9			069606009862	5	50	1800	3600				
	10			069606009879	5	50	2000	4000				

5/8" CGC Securock Glass-Mat Sheathing Panels Firecode X	8	Full Lift	221658	069606009893	1	40	1280	3392	1,026	1,052	1,066	1,026
	9			069606009909	5	40	1440	3816				
	10			069606009916	5	40	1600	4240				

SHEETROCK® GLASS-MAT PANELS MOLD TOUGH® - Tapered Edge												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	BUNDLES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1/2" Glass-Mat Panels Mold Tough	8	Full Lift	221720	069606009688	3	25	1600	3200	1,056	1,082	1,096	1,056
	9			069606009695	5	25	1800	3600				
	10			069606009701	5	25	2000	4000				
	12			069606009718	5	25	2400	4800				

5/8" Glass-Mat Panels Mold Tough FIRECODE (Type X)	8	Full Lift	221710	069606009640	1	16	1280	3072	1,147	1,175	1,193	1,147
	9			069606009657	5	16	1440	3456				
	10			069606009664	1	16	1600	3840				
	12			069606009671	1	16	1920	4608				

5/8" Glass-Mat Panels Mold Tough AR Firecode X	8	Full Lift	221725	-	5	13	832	2330	1,642	1,691	1,708	1,642
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3494				

5/8" Glass-Mat Panels Mold Tough VHI Firecode X	8	Full Lift	221726	-	5	13	832	2330	2,382	2,454	2,477	2,382
	10			-	5	13	1040	2912				
	12			-	5	13	1248	3494				

SHEETROCK® GLASS MAT LINER PANEL - Beveled Edge												
	LENGTH (FEET)	SELLING UNIT	COMM CODE	UPC CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONE 1	ZONE 2	ZONE 3	ZONE 4
1" Glass Mat Liner Panel - 24" wide	8	Full Lift	221800	06966009268	1	40	640	2560	1,233	1,264	1,282	1,233
	9			06966009275	5	40	720	2880				
	10			06966009282	1	40	800	3200				
	12			06966009299	5	40	960	3840				

SHEETROCK® GYPSUM LAY-IN PANELS - Square Edge												
	PANEL SIZE	SELLING UNIT	ITEM #	COMM CODE	SERVICE LEVEL	PIECES /LIFT	AREA SQ.FT.	WEIGHT LBS/LIFT	DELIVERED - PER MSF			
									ZONES 1,2,3,4			
1/2" Vinyl Regular Core	2' x 2'	Full Lift	3260	706550	5	160	640	1314	1,767			
	2' X 4'	Full Lift	3270	706551	1	80	640	1312	1,705			
1/2" Vinyl FIRECODE "C" Core	2' x 2'	Full Lift	--	706511	5	160	640	1317	1,905			
	2' X 4'	Full Lift	--	706510	5	80	640	1312	1,846			
1/2" Clean Room FIRECODE "C" Core	2' x 2'	Full Lift	--	703542	5	160	640	1313	3,648			
	2' X 4'	Full Lift	3200	703543	5	80	640	1313	3,537			
1/2" TDL Mocha Regular Core	2' x 2'	Full Lift	--	706519	1	160	640	1319	2,253			
	2' X 4'	Full Lift	--	706520	5	80	640	1313	2,253			

Note: All Gypsum Lay-in panels are Climaplus. Must be ordered in full lift quantities.  
Minimum 3 lift orders picked up from a CGC facility or minimum 1 lift top loaded on a full truckload of CGC products.

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**Access our price lists at [www.mycgc.ca](http://www.mycgc.ca)**

	<b>PANEL PRODUCTS</b>
	<b>POLICIES</b>
<b>DEALER PRICE LIST</b>	<b>TERMS AND CONDITIONS</b>
Effective: OCTOBER 10, 2016	<b>British Columbia</b>
Supersedes: October 3, 2016	

**SCOPE**

These Marketing Policies apply to all Panel Products and Accessories listed herein.  
 Panel Products include: Gypsum Board, Cement Board, Fiberock Panels, Fiberock Underlayment, Gypsum Lay-In Panels and Glass-Mat Panels.

**TERMS AND CONDITIONS**

All orders are subject to the terms and conditions printed on the back of the invoice. A copy is available on request.  
 All sales of product are F.O.B. point of shipment.

**CLASSES OF TRADE**

Direct sales will be made to authorized dealers and distributors. We may also sell to approved O.E.M. accounts.

**PRICING**

Prices shown include freight costs when delivered in full truckloads of CGC products except where stated otherwise.  
 Prices exclude any Federal and Provincial sales taxes where applicable and are subject to change without notice.

**DELIVERY NOTES**

Truckload minimum weight to obtain delivered price is 50,000 pounds and the maximum is 90,000 pounds.  
 This 50,000 pound minimum must be adhered to, except where the trailer is loaded to full cubic or visible capacity.  
 Pick up is allowed on full truckloads only (truckload minimum weight for pick up is 50,000 pounds)  
 Stop-off shipments/pooled loads are permitted on full truckloads only. Maximum of 3 stops per truckload. The stop-offs must be within 125 kms of the final destination, and each dealer will be invoiced \$60.00.  
 Shipments will be from our Port Kells facility, or at our option, from other manufacturing locations.  
 Pick-up of Durock Cement Board and Accessories at our Calgary facility is permitted. Minimum order for Durock Cement Board is 1 lift or 1400 pounds. Confirmed date and time for pickup is required. Please contact your CGC Customer Service Representative for details.  
 Truck service via our contract carrier is available only to a dealer's warehouse located on a serviced highway.  
 Job site or curb side delivery is not permitted.  
 Unloading expectations: customer has a maximum of 2 hours to unload a truck. Charges for unloading beyond the 2 hours will be charged to the customer.

**PALLETS & DUNNAGE**

CGC returnable Pallets will be charged to the customer on the invoice at time of shipment and a credit will be issued on return of the pallets to a CGC facility.  
 Customer service must be notified in advance to request pickup of dunnage/pallets. Drivers won't pick up without authorization noted on the order.  
 Pallets must be CGC returnable pallets in reusable condition. Broken stringers or deck/deckboards are rendered unusable and will not be accepted for return.  
 Minimum quantity for return is 10 pallets.  
 The following constitutes an "acceptable" returned dunnage: All dunnage will be USG/CGC produced ONLY; kept clean and dry and stacked neatly; stacked with 10 pieces per level up to a maximum height of 48" or 4 feet; started on three pieces of dunnage to allow fork truck accessibility; piled according to size - pallets mixed with 54" and 48" dunnage will not be accepted; a partial pallet of 54" dunnage will be accepted if necessary; dunnage on the pallet must be stretch wrapped to prevent movement for safe transportation.

**SHORTAGE OR DAMAGED GOODS**

When shortage or damaged goods occur, this situation must be noted on the bill of lading by the carrier and also by the customer at the time of unloading.  
 Whenever possible, a photo of the damaged goods should be taken so that CGC can see and acknowledge the claim.  
 Please notify your CGC Sales Representative within 24 hours if a claim is pending.

**TERMS OF PAYMENT**

1% Cash Discount when paid by the 15th of the month following shipment; net end of month following.

**RETURNED MATERIAL**

Before any material is returned, approval must be obtained from your CGC Sales Representative or Customer Service Representative.  
 Unless the cause of return is due to faulty manufacture or shipping error, credit for material returned in saleable condition will be at invoice price less a 10% handling charge, less any freight paid by us.  
 We will not accept return for credit any non-standard products manufactured to order.

**SPECIAL ORDERS**

Special lengths of gypsum board can be produced between 8' and 14' in 1/2" increments and are subject to manufacturing tolerance.  
 Special lengths must be ordered in full lift quantities above 50 MSF, and the product will be invoiced for the actual amount of MSF purchased.

For special orders, the following conditions apply:

- a) The purchase order is firm and is non-cancelable.
- b) Up to 5% over-runs must be accepted.
- c) If end finishing is impractical, then plant cut ends must be accepted.
- d) Upon completion of product run customer must take delivery of the entire quantity produced.
- e) Set-Up Charge: \$250 per length.

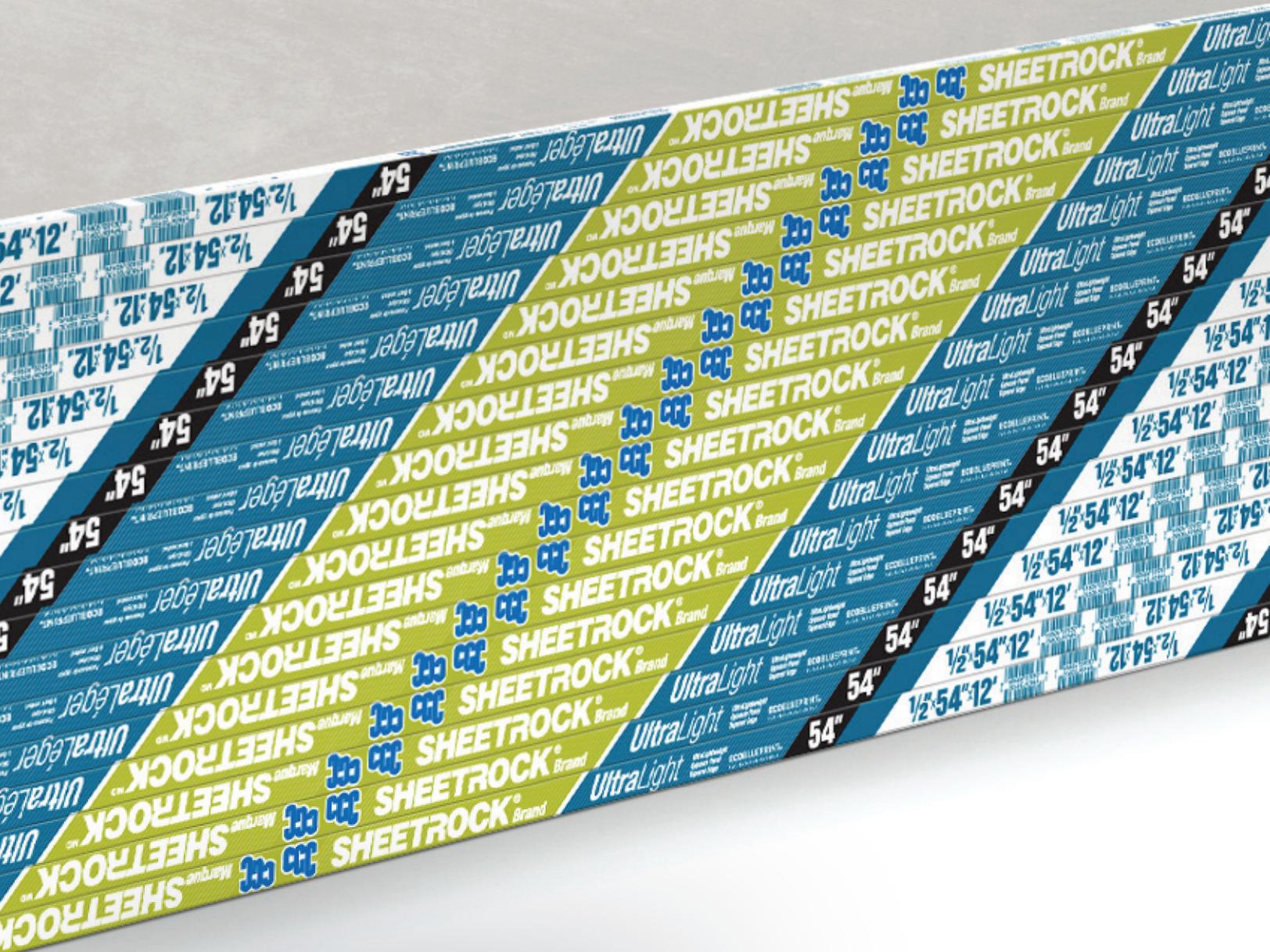
For more information regarding special order requests, including product availability, minimum quantities and lead times please contact your CGC Sales Representative or your CGC Customer Service Representative.

**SERVICE GUIDE**

Service Level	Availability
1	Readily Available
2	3 Business Days
3	5 Business Days
4	10 Business Days
5	Special Order - contact CGC Customer Service for lead time and possible minimum quantities required.

**DEFINITION OF ZONES**

<b>ZONE 1</b>	On the East: On the South: On the West: On the North:	By a line from Squamish to Hope to the Canada - U.S.A. Border By the Canada - U.S.A. Border Highway 99, including Richmond Delta, White Rock, Ladner North and West Vancouver to Horseshoe Bay to Squamish
<b>ZONE 2</b>	On the East: On the South: On the West: On the North: Vancouver Island:	By a line from Golden to Grand Forks By the Canada - U.S.A. Border By a line from Squamish to Hope to the Canada - U.S.A. Border By a line from Squamish along the Trans Canada Hwy to Golden Up to Campbell River and running West on Hwy 28
<b>ZONE 3</b>	On the South: On the North: East/ West:	Trans Canada Hwy Hwy 16 Within 35 km East & West of Hwy 97 up to Prince George
<b>ZONE 4</b>	FOB Plant Prices	Yukon Territory and other British Columbia destinations outside of Zone 1 Prices are F.O.B. Port Kells Reload Centre



# CGC SHEETROCK® BRAND 54" GYPSUM PANEL PORTFOLIO

THE BETTER WAY TO BUILD

# FOR EASIER, FASTER INSTALLATION, CHOOSE CGC SHEETROCK® BRAND 54" GYPSUM PANELS.

CGC Sheetrock® Brand 54" Gypsum Panels save time and money by using either two 54 in. panels for 9 ft. walls or one 54 in. and one 48 in. CGC Sheetrock® Brand panel for 8 ft. 6 in. walls. And a uniform appearance means no more filler pieces to cut, faster taping and finishing, and a flatter wall under any lighting conditions.

## PORTFOLIO

- 1/2" – 54" CGC Sheetrock® Brand UltraLight Panels
- 1/2" – 54" CGC Sheetrock® Brand UltraLight Sag-Resistant Interior Ceiling Board
- 5/8" – 54" CGC Sheetrock® Brand UltraLight Panels Firecode® X (Type ULIX)
- 5/8" – 54" CGC Sheetrock® Brand Panels Firecode® X

## ADVANTAGES

**Lightweight.** Available in the lightest 1/2" and 5/8" gypsum panels in the industry.

**Low in-place cost.** Saves valuable time and money for drywall contractors by minimizing cutting, extra joints and disposal fees.

**Fire protection.** ULC Listed and cUL Classified for fire resistance, surface-burning characteristics and noncombustibility. For use in fire-rated partitions when installed horizontally with aligned tapered edges on 25-gauge steel studs (can be installed perpendicular to steel framing with unbacked and unstaggered joints). Complies with ASTM C1396 requirements for 15.9 mm (5/8") Type X gypsum panel.

**Crack resistance.** With joints reinforced by one of CGC Synko® Brand joint treatment systems, CGC Sheetrock® Brand 54" Gypsum Panels form walls and ceilings that are exceptionally resistant to cracks caused by structural, thermal and hygrometric changes.

**Sag resistance.** CGC Sheetrock® Brand UltraLight Interior Sag-Resistant Ceiling Board is designed for ceiling applications, and offers excellent sag resistance, even when wet textured.

## UL/ULC DESIGNS FOR STEEL- AND WOOD-FRAME APPLICATIONS

ULC W453 (1-4 hour) non-load-bearing steel

cUL U423 (1-2 hour) load-bearing steel

cUL U305 (1 hour) load-bearing wood

See the difference at [cgcinc.com/sheetrock-ultralight](http://cgcinc.com/sheetrock-ultralight)

Manufactured by:  
CGC Inc.  
350 Burnhamthorpe Rd. W, 5<sup>th</sup> Floor  
Mississauga, ON L5B 3J1

Customer Service:  
800.387.2690  
[cgcinc.com](http://cgcinc.com)

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**PRODUCT INFORMATION**  
See [cgcinc.com](http://cgcinc.com) for the most up-to-date product information.

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**NOTE**  
Products described here may not be available in all geographic markets. The information in this document is subject to change without notice. CGC Inc. assumes no responsibility for any errors that may inadvertently appear in this document. Consult your CGC Inc. sales office or representative for information.

**NOTICE**  
We shall not be liable for incidental and consequential damages, directly or indirectly sustained, nor for any loss caused by application of these goods not in accordance with current printed instructions or for other than the intended use. Our liability is expressly limited to replacement of defective goods. Any claim shall be deemed waived unless made in writing to us within thirty (30) days from date it was or reasonably should have been discovered.

**SAFETY FIRST!**  
Follow good safety and industrial hygiene practices during handling and installation of all products and systems. Take necessary precautions and wear the appropriate personal protective equipment as needed. Read Safety Data Sheets and related literature on products before specification and/or installation.

# ATTACHMENT 2

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 2**

**MARKET COMMUNICATIONS**

Attachment 2 contains correspondence from market participants containing their observations of market dynamics.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 2 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 3

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 3**

**ESTIMATED MARKET TABLE**

Attachment 3 contains CTG Canada's market estimates for 54" board in Eastern and Western Canada and a description of the underlying data and assumptions made to build the market estimate.

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**Non-Confidential Version**

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2a)	<b><u>2016 Total Western Canadian Market for 54" Board</u></b> [ ]
2b)	<b><u>2016 Sales from Subject Imports</u></b> [ ]
2c)	<b><u>2016 Sales from Eastern Canadian Production</u></b> [ ]
3a)	<b><u>2017 Total Western Canadian Market for 54" Board</u></b> [ ]
3b)	<b><u>2017 Sales from Subject Imports</u></b> [ ]
3c)	<b><u>2017 Sales from Eastern Canadian Production</u></b> [ ]





# ATTACHMENT 4

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 4**

**INTERNAL CTG CANADA INVESTMENT PLAN MEMORANDUM**

Attachment 4 contains an internal CTG Canada memorandum detailing the scope of the proposed investment and issues to be taken under consideration to assess the investment.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 4 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 5

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 5**

**INTERNAL CTG CANADA INVESTMENT PLAN MEMORANDUM**

Attachment 5 contains an internal CTG Canada memorandum detailing the scope of the proposed investment and issues to be taken under consideration to assess the investment.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 5 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 6

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 6**

**INTERNAL CTG CANADA INVESTMENT PLAN MEMORANDUM**

Attachment 6 contains an internal CTG Canada memorandum detailing the scope of the proposed investment and issues to be taken under consideration to assess the investment.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 6 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 7

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 7**

**CTG CANADA PROJECT EVALUATION PRESENTATION**

Attachment 7 contains a confidential internal presentation outlining the business case for the project and detailing the risks and benefits of proceeding.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 7 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 8

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 8  
CONFIDENTIAL PROJECT ASSESSMENT**

Attachment 8 contains confidential email correspondence regarding the viability of the planned investment

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 8 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 9

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 9**

**PRICING COMMUNICATIONS**

Attachment 9 contains confidential email correspondence illustrating the pricing pressure exerted on CTG Canada to lower its prices of 54-inch gypsum board in Western Canada.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 9 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# **ATTACHMENT 10**

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 10**

**PRICING LETTERS**

Attachment 10 contains two confidential letters detailing the investments that CTG Canada was forced to make to retain sales volumes of 54-inch board in Western Canada.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 10 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 11

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 11**

**PRICING CHRONOLOGY**

Attachment 11 contains confidential documents and correspondence that set out a chronology of events relating to 54-inch prices in Western Canada during the POI.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 11 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*

# ATTACHMENT 12

CANADA BORDER SERVICES AGENCY

**DUMPING AND SUBSIDIZATION OF CERTAIN GYPSUM BOARD ORIGINATING IN OR EXPORTED FROM THE UNITED STATES OF AMERICA IMPORTED INTO CANADA FOR USE OR CONSUMPTION WEST OF THE MANITOBA-ONTARIO BORDER**

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**APPENDIX 2 – ATTACHMENT 12  
MARKET COMMUNICATIONS**

Attachment 12 includes two confidential market communications received by CTG Canada.

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**Non-Confidential Version**

*CONFIDENTIAL ATTACHMENT 12 TO APPENDIX 2 contains commercially sensitive confidential business information in its entirety. We request that this information be treated as strictly confidential, as it would be harmful to CertainTeed Gypsum Canada Inc. and/or its members if it were disclosed or otherwise made available to the competitors of same. As such, the contents of this exhibit are not included in the non-confidential (public) version.*